

06324



Glenair, Inc.
1211 Air Way
Glendale, CA 91201
www.glenair.com

818-247-6000
Fax: 818-500-9912
sales@glenair.com

Quotation

Quote #: BM1-23030477
November 28, 2022



31680 31
BRAZILIAN NAVAL COMMISSION
WASHINGTON DC 20016-3344

Your Glenair contact for this quotation:
BEA MARTIN 1
beamartin@glenair.com

Attention:
Fabiana Avila
f.avila@marinha.mil.br

Terms:

Reference:
RFQ: Q2022-GFRARP

Telephone Sales Hours
M-Th 6 AM to 8 PM PST, Friday 6 AM to 5 PM PST

Item Part Number	Qty	Unit Price	Lead Time
00001 ABC54705-B-C-1 NSN: 6060-BR-332-2449	2	1700.46	Stock Subject to Prior Sale Current Stock QTY: 0 Standard Lead Time: 3 weeks AOC
REF: PE43000-2022-00047			
00002 180-044M07-17-8PN NSN: 6060-BR-332-2450	1	1449.70	Current Stock QTY: 0 Standard Lead Time: 5 weeks AOC
REF: PE43000-2022-00048			
00003 180-091XWH7-17-8PN NSN: 6060-BR-332-2459	1	1104.22	Current Stock QTY: 0 4 pcs 2wks AOC Standard Lead Time: 5 weeks AOC
REF: PE43000-2022-00049			
00004 180-091XWH7-13-4PN NSN: 6060-BR-332-2460	1	1001.26	Current Stock QTY: 39 64 pcs 2wks AOC Standard Lead Time: 3 weeks AOC
REF: 43000-2022-00050			

NOTE: QUOTING FOB: ORIGIN I DO NOT HAVE THE WEIGHT, DIMENSION, OR FCOST AT THIS TIME. SHIPPING FROM GLENNAIR PLANT IN GLENDALE CA

Terms: Net 30 days/FOB Glendale, CA /
Quote firm for 90 days / DUNS #008385312
Best Commercial packaging. Cage Code 06324

\$150.00

Price based on inspection & acceptance at Destination.

Glenair accepts credit cards.

SUBJECT TO GLENNAIR, INC. GENERAL TERMS AND CONDITIONS OF SALE

No minimums for most product lines. Samples usually available upon request. Currency USD

Glenair prices and lead times do not reflect any date code or special quality control requirements other than our standard C of C. Extra QC requirements are quoted separately. Date code restrictions may impact price and delivery schedules. Glenair does not possess regulatory agency (FAA) approvals, related licenses or foreign equivalent status. For Partial quantities or expedited delivery please consult factory. All stock items are subject to prior sale.

Prices quoted herein are subject to delivery within 12 months with a maximum of 2 deliveries for 100 units or less, 3 deliveries for 100-500 units, and 4 deliveries for 500+ units. Consult the factory for other delivery options.

AmberStrand Composite EMI/RFI Braided Cable Shielding: For many applications, the cable shield is the most important element in controlling EMI. Unfortunately, metal shielding especially when applied in multiple layers – can be extremely heavy. The opportunity to provide robust EMI shielding at a fraction of the weight is the principal advantage of composite thermoplastic braid made from AmberStrand® thermoplastic material--available exclusively from Glenair. Learn more at www.glenair.com.



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Attention:
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Item	Part Number	Qty	Unit Price	Lead Time
Note: A processing fee will be charged on all credit cards.				
Please refer to Glenair Quote number above when placing an order				
The following must be noted on the Purchase Order in the event of an award: "Glenair Terms and Conditions of Sale SALF011 (REV F) shall apply to this purchase order in lieu of any other Terms and Conditions stated or referenced herein. A copy of these terms can be obtained at WWW.GLENAIR.COM				
Stock Subject to Prior Sale				

Zimbra

f.avila@marinha.mil.br



Quote #: 23030477 BRAZILIAN NAVAL RFQ: Q2022-GFRARP

De : beamartin@glenair.com

seg., 28 de nov. de 2022 18:34

Assunto : Quote #: 23030477 BRAZILIAN NAVAL RFQ: Q2022-GFRARP

Para : f.avila <f.avila@marinha.mil.br>

2 anexos

Please see attachment.

Reference : Quote #: 23030477 BRAZILIAN NAVAL RFQ: Q2022-GFRARP
From : BEA MARTIN 1 (e-mail) beamartin@glenair.com
Glenair, Inc.

31

Kindest Regards,

BEA MARTIN 1
Glenair Inc.
818-247-6000 (voice)
818-500-9912 (fax)

Submitted by : qte on Monday November 28, 2022 at 3:34 PM

Attached is the form you requested in PDF format.

faxquoteout30633.pdf
69 KB

general_terms_and_conditions_of_sale.pdf
262 KB



TERMS AND CONDITIONS OF SALE

1. GENERAL

These General Terms and Conditions of Sale together with any order-specific provisions specified on Glenair's quotation ("Terms and Conditions") shall govern all business transactions for the sale of products (individually a "Product" and collectively the "Products") between Glenair, Inc. ("Glenair") and the buyer of such Products ("Buyer"). Glenair and Buyer may hereinafter be referred to individually as a "Party" and collectively as the "Parties". Any Product support offered by Glenair shall be governed by Glenair's Terms and Conditions of Product Support, a copy of which will be provided upon request.

Glenair's acceptance of any purchase order issued by the Buyer ("Order") is expressly conditioned upon Buyer's acceptance of these Terms and Conditions. Any terms or conditions set forth on any documents or forms utilized by Buyer and any communications (written or oral) between the Parties that are inconsistent with, or are not included within these Terms and Conditions shall be of no force or effect unless specifically agreed to in writing by an authorized representative of Glenair. These Terms and Conditions supersede any prior written or oral agreements or understandings, or any preprinted or standard terms on any Order, invoice, acknowledgement, or similar document exchanged between the Parties, and shall not be supplemented by any previous course of dealing, performance, or usage of trade. In the event that Glenair and Buyer specifically agree to different terms in writing, such terms shall be exclusive only as to the particular subject covered. Notwithstanding the foregoing, if any Order is issued under a blanket or master agreement which the Parties agree will relate to all Orders between the Parties ("Master Agreement"), the terms and conditions of the Master Agreement shall supersede those contained herein.

2. ORDERING PROCEDURES

All Orders are subject to acceptance by Glenair. Nothing contained herein shall be deemed to place an obligation on Glenair to accept any Order from the Buyer. Glenair hereby reserves the right to reject any Order submitted for its acceptance. Any typographical, clerical or other error or omission in any sales literature, quotation, price list, Order acknowledgement, invoice or other document or information issued by Glenair shall be subject to correction without any liability. The Buyer shall be responsible for ensuring the accuracy of the terms of any Order issued by it (including any applicable specification) and upon Glenair's request, shall promptly provide all information necessary for Glenair to perform its obligations hereunder.

All Orders shall specify: (1) Product part number; (2) requested delivery dates; (3) applicable price; (4) quantity; (5) location to which the Product is to be shipped; and (6) location to which invoices will be sent for payment. Unless otherwise expressly agreed by Glenair in writing, Products are provided pursuant to Glenair's part numbers.

- (i) Airworthiness Documentation. Glenair does not offer airworthiness documentation from the Federal Aviation Administration (i.e. 8130-3 tag) or any other governmental organization.

3. PRICES

Unless otherwise expressly agreed by Glenair in writing, Product prices: (i) shall be paid in U.S. Dollars; (ii) are EX-Works, Glenair's facilities in Glendale, CA; (iii) are subject to adjustment due to any Change Order; (iv) exclude taxes; and (v) do not account for any date code restrictions or special quality requirements imposed by Buyer ("Special Requirements"). Buyer acknowledges and agrees that any such Special Requirements may impact the prices and/or delivery schedules. Glenair will invoice Buyer for any applicable taxes unless, at the time of the issuance of the Order, Buyer furnishes Glenair with a certificate of exemption.

All Orders are accepted subject to Glenair's quoted prices and the validity period stated therein. With the exception of the prices for accepted Orders, all prices are subject to change without notice.

4. QUANTITY DISCOUNTS

Glenair may offer the Buyer quantity discounts where the Buyer undertakes to purchase a specified quantity of Products as set forth in a relevant Order. Notwithstanding the foregoing, if Buyer cancels any Order or reduces the quantity of the Products prior to purchasing the required quantity, Glenair may invoice the Buyer for any pricing differential and Buyer shall promptly reimburse Glenair for the total invoiced amount.

5. CHANGES

Unless controlled by the Buyer's specifications, Glenair reserves the right, without Buyer's consent or the necessity of a Change Order, and at no charge to Buyer, to incorporate, among other things, any design modifications, engineering changes or improvements in the specification of a Product provided that the form, fit, function, price, or delivery schedule of the Products are not affected.

Change Order. Buyer may by written notice request changes within the general scope of this Order to any one or more of the following: (a) drawings, designs or specifications; (b) method of shipment or packaging; (c) place of delivery; and (d) quantity of the Products ("Change Order"). A Change Order shall only be effective if accepted in writing by an authorized representative of Glenair. If such change increases the cost or time required to perform this Order, an equitable adjustment shall be made in the price or schedule, or both, and the Order shall be modified in writing accordingly.

6. PAYMENT TERMS

Where credit terms are extended by Glenair to Buyer, payment terms shall be net thirty (30) days from the date of invoice unless otherwise expressly agreed in writing by the Parties ("Payment Terms"). Any credit extended by Glenair to Buyer is subject to prior credit approval and Glenair's continued satisfaction with Buyer's creditworthiness, which may be re-evaluated by Glenair at all times. Glenair reserves the right to suspend Buyer's credit terms and demand cash in advance or cash on delivery for any Order, or to alter the Payment Terms based on its assessment of Buyer's creditworthiness. Pending correction of any unsatisfactory credit situation, Glenair may withhold shipments without incurring any liability. Buyer shall have no right to set off against amounts payable to Glenair any amount that Glenair may allegedly owe to Buyer in connection with any transaction.

If Glenair believes in good faith that Buyer's ability to make payments may be impaired or if Buyer shall fail to pay any invoice when due, without prejudice to any other remedies available to it by law or in equity, Glenair may demand immediate payment and at Glenair's option (i) suspend delivery of any Order or any remaining balance thereof until such payment is made; (ii) cancel any Order or any remaining balance thereof for breach; (iii) recover all costs of collection including but not limited to reasonable attorneys' fees; (iv) repossess the Products for which payment has not been made; (v) charge interest at one point five percent (1.5%) per month

on the past due amount, not to exceed the interest percentage allowed by law.

DELIVERY, TITLE AND RISK OF LOSS

Incoterms. Unless otherwise specified on the Order, all shipments will be delivered EXW (Glenair's facility in Glendale, CA). In the absence of specific instructions, Glenair will select the carrier.

Title and Risk of Loss. Title shall pass to Buyer once Glenair has received full payment for the Product(s). Risk of loss shall pass to Buyer when Glenair places the Product at the disposal of the Buyer at Glenair's facilities in Glendale, CA. Notwithstanding the foregoing, Product (s) held for Buyer, or stored for Buyer, shall be at the risk and expense of the Buyer.

Buyer acknowledges that the delivery dates provided by Glenair are only an estimation of the lead times and shall not be binding on Glenair. Notwithstanding the foregoing, Glenair will use commercially reasonable efforts to initiate shipment and schedule delivery as close as possible to Buyer's requested delivery schedule but in no event shall Glenair be liable to Buyer for failure to meet any delivery schedule, for the costs or procurement of substitute products, for any kind of damages or penalties, nor such delay shall constitute grounds for cancellation or termination of any Order, regardless the cause of the delay. Unless otherwise specifically stated on the face of the Order, Glenair reserves the right to make deliveries in installments and deliver in advance of the scheduled delivery date whenever possible. Delivery of a quantity less than the quantity specified in Buyer's Order shall not relieve Buyer of its obligation to accept delivery and pay for the Products delivered in accordance with Payment Terms. Notwithstanding the foregoing, delays or changes in delivery schedules due to Buyer directed actions may be subject to price adjustments at Glenair's sole discretion.

Order Schedules. Orders shall be scheduled for delivery within twelve (12) months from the Order date. Products containing precious or volatile price materials (i.e. gold) are priced for shipment within three (3) months after the Order date, and thereafter are subject to price adjustment in accordance with the then prevailing prices for such materials.

8. PACKAGING

Glenair shall provide adequate protective packing to prevent damage and deterioration of the Products. Buyer shall be responsible for the cost of any special packaging or special handling requested by it. All packages requiring special handling such as those containing electrostatic discharge (ESD) sensitive items will be marked with an appropriate caution label.

9. INSPECTION AND ACCEPTANCE

Glenair shall maintain an inspection and quality control system in accordance with AS9100/ISO9001. Upon reasonable advance notice, Buyer may reasonably inspect the applicable areas of Glenair's facilities and non-financial records in compliance with applicable laws, regulations, and contractual authorities. Glenair shall furnish reasonable assistance to Buyer for the performance of such inspection. Buyer shall accept or reject the Products within thirty (30) calendar days of receipt ("Inspection Period"). If Buyer fails to inspect the Products or does not present a rejection notice to Glenair in writing within the Inspection Period, the Products shall be deemed accepted.

In the event Glenair reasonably determines that the Buyer's return of the Product was due to improper rejection, Buyer shall be responsible for all costs and expenses incurred as a result of such return. Title and insurable interest in the returned Products shall remain with Buyer until such time that the non-conformity has been determined by Glenair.

10. WARRANTY

10.1 Glenair warrants that the Products furnished hereunder will be free from defects in material and workmanship for a period of twelve (12) months from the date of shipment by Glenair, or any of Glenair's affiliates

or authorized distributors, whichever is longer ("Warranty Period"). Once Glenair has reasonably determined that the Product is defective and still within the Warranty Period, Glenair shall, at its option, either rework or replace the defective Product at no cost to Buyer. A Return Material Authorization (RMA) issued by Glenair is required before any Product is returned to Glenair for rework or replacement. Upon issuance of the RMA, Buyer shall return the Product to Glenair in accordance with the instructions set forth in the RMA. Glenair will be responsible for the shipping charges associated with such return. Products with limited shelf life (if any) will be delivered with a minimum of 80% of available shelf life remaining at the time of delivery.

10.2 Supplier Corrective Action Request ("SCAR"). Buyer acknowledges and agrees that a request for SCAR will be considered only if the returned Product is accompanied by an RMA number issued by Glenair and received at Glenair's facilities within (3) months of the issue date of such RMA. Notwithstanding the foregoing, Glenair may, on a case-by-case basis and in its sole discretion, accept photographic evidence of alleged defect(s) in lieu of the foregoing return requirement.

Upon receipt, Glenair will investigate the alleged defect to validate Buyer's claim, identify the cause of such defect (if any) and implement necessary actions deemed appropriate by Glenair to prevent its recurrence.

Buyer agrees that Glenair's sole obligation with respect to Products received at Glenair's facilities after the aforementioned three (3) months period shall be limited to rework or replacement of such Product in accordance with section 10.1; provided that if the Product is defective and still within the Warranty Period.

10.3 If the Product has been incorporated into other equipment, machinery or systems, Buyer shall separate the Product from such equipment, machinery or system prior to returning it to Glenair, otherwise the return will be rejected by Glenair and the Buyer shall be responsible for costs associated with such rejection.

10.4 All reworked or replaced Products will be warranted only for the un-expired portion of the original warranty period. Glenair shall not be liable to Buyer for the cost of inspection, removal, and installation.

10.5 Exclusions. The above warranty shall not apply to Products that have been: (i) subject to abuse, misuse, neglect, tampering, accident, improper installation, improper storage, or a use contrary to Glenair's written instructions, (ii) altered or repaired by any person other than those expressly authorized by Glenair, or (iii) obtained from source other than Glenair or its authorized distributors. The warranties are also void if damage to Product results from continued use after a suspected defect is or should have been discovered.

THIS WARRANTY IS EXCLUSIVE AND IN LIEU OF ALL OTHER WARRANTIES, WHETHER WRITTEN OR ORAL, EXPRESSED OR IMPLIED BY APPLICABLE LAW, INCLUDING, BUT NOT LIMITED TO, ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. IN NO EVENT SHALL GLENAIR'S LIABILITY UNDER THIS WARRANTY EXCEED THE VALUE OF THE DEFECTIVE PRODUCT.

11. COUNTERFEIT PRODUCTS PREVENTION

Glenair represents and warrants that it maintains procedures for the detection and avoidance of counterfeit electronic parts in accordance with SAE AS5553, AS6174 and DFARS 252.246-7007; and participates in, and is a member of, the Government Industry Data Exchange Program (GIDEP).

12. EXCUSABLE DELAY | FORCE MAJEURE

Neither Party shall be liable to the other as a result of any delay or failure to perform its obligations under this Order if and to the extent such delay or failure is caused by an act of God, fire, flood, war, epidemics,

pandemics, quarantine restrictions, acts of terrorism, riot, civil commotion, governmental actions (including regulatory change), wreck or delay in transportation, major equipment breakdown, inability to obtain necessary labor, materials or manufacturing facilities from usual sources, delays or refusals to grant an export license or the suspension or revocation thereof, or any act, delay or failure to act of the affected Party's suppliers and subcontractors of any tier and any similar events beyond the reasonable control of the affected Party ("Force Majeure"). If any Force Majeure event affects either Party's ability to perform, the Party affected by such event shall give the other Party a notice as soon practicable under the circumstances. In the event that Glenair's performance is delayed due to a Force Majeure event, the due date of its performance shall be extended by a period of time necessary to overcome the effect of such delay. If the inability to perform continues for longer than three (3) months, either Party may terminate the affected Order by providing written notice to the other Party. Notwithstanding the foregoing, Buyer shall remain responsible for payment of Products delivered prior to the termination.

13. TOOLING AND DATA

Unless originally supplied by Buyer to Glenair for the performance of the Order (if any) or otherwise expressly agreed to by an authorized representative of Glenair in writing, Glenair shall retain title to and possession of all specifications, drawings, engineering instructions, data, material, equipment, software, processes, models, tooling, including without limitation, all patterns, dies, molds, jigs, fixtures, and test equipment made, obtained, or procured for the performance of this Order.

14. COMPLIANCE WITH LAWS

The Parties shall comply with all statutes, laws, ordinances, regulations, rules and orders enacted or adopted by any federal, state, local, municipal or other authority or governmental body which may pertain to the conduct of the Parties' business and their obligations hereunder. The Parties shall obtain and pay for all permits, fees and licenses required to perform their respective obligations hereunder.

(i) FAR/DFARS Compliance. Upon Buyer's request, Glenair will consider and confirm compliance with FAR, DFARS or related regulations as necessitated by Buyer's Order.

15. EXPORT COMPLIANCE

The Parties shall comply with the laws and regulations of the United States of America (USA) relating to exports and foreign transactions, including but not limited to, the International Traffic in Arms Regulations (ITAR) (22 C.F.R. Parts 120-130), the Arms Export Control Act (22 U.S.C. 2778), the Export Administration Regulation (EAR) (15 C.F.R. Parts 730-774) and the Export Administration Act of 1979, as amended (50 U.S.C. 2401 et. Seq.). In particular, the Parties shall not disclose any technical data nor deliver, export, re-export or re-transfer any Products out of the USA, or to foreign persons or entities within or outside the USA, without the proper written authorization and/or licenses from the U.S. Government. A Party who is found to be in violation of the laws and regulations set forth in this Article shall fully indemnify the other Party against any damages, costs, losses, and/or liabilities arising out of such violation.

License Requirements. Glenair will attempt to secure all export licenses required under applicable laws and regulations. Unless Buyer has already paid Glenair for cost associated with securing such licenses, such cost will be added to the price of Products. Buyer will be responsible for securing all licenses required by any foreign governments. The Parties shall reasonably cooperate with each other in obtaining all required export and import licenses, approvals and/or notifications pursuant to such laws and regulations. Buyer acknowledges that delivery schedules are contingent upon securing all necessary licenses and if such required license is not secured in sufficient time to allow Glenair's adherence to a delivery

schedule, an equitable adjustment shall be made to such delivery schedule.

16. INTELLECTUAL PROPERTY

Unless otherwise expressly agreed to by Glenair in writing, Glenair will maintain sole and exclusive ownership of all Intellectual Property related to the Products. No right or license in such Intellectual Property is granted to Buyer by implication, estoppel or otherwise, unless, and only to the extent, expressly set forth herein. As used herein, "Intellectual Property" shall mean any intellectual and industrial property rights including, but not limited to, patents, designs, utility models, copyrights, authors' rights, trademarks, brands, domain names, trade secrets, know-how, drawings, specifications, logos, plans, product pricing and any right related thereto (whether or not patentable), software, as well as any other technical data, manufacturing processes, prototypes, methods, algorithms and all related technical documents. Unless otherwise expressly agreed to by Glenair in writing, no Intellectual Property created by Glenair in connection with or pursuant to this Order shall be considered "works made for hire" as defined by the United States Copyright Act (17 U.S.C. § 101).

17. CONFIDENTIALITY

If a separate proprietary information or non-disclosure agreement ("NDA") relating to the subject matter of this Order exists between the Parties, all Confidential Information (as defined below) furnished by one Party to the other Party shall be protected pursuant to such NDA.

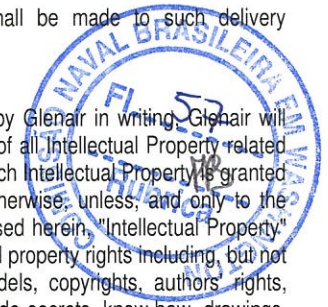
If no separate NDA exists between the Parties, neither Party shall disclose the other Party's Confidential Information to any person other than its employees, officers, directors, affiliates, agents, subcontractors and representatives who are bound by obligations of confidentiality and who have a need to know such information in order to perform their obligations in connection with the Order. Each Party shall maintain and preserve the confidentiality of all Confidential Information disclosed to it by taking steps that are no less than the steps it takes to preserve and protect the confidentiality of its own Confidential Information but in no event less than a reasonable standard of care. "Confidential Information" means any information disclosed by a Party to the other Party that is reasonably expected to be treated in a confidential manner under the circumstances of disclosure under this agreement or by the nature of the information itself.

The foregoing restrictions shall not apply to Confidential Information that has been developed independently by the receiving Party without reference to the disclosing Party's Confidential Information, or was lawfully known to the receiving Party without restriction prior to the disclosure by the disclosing Party as evidenced by receiving Party's written records existing at the time of disclosure, or has been lawfully received from other sources, provided such other source did not receive it due to a breach of this Article, or was in the public domain prior to disclosure hereunder. Upon the disclosing Party's request, the receiving Party shall promptly return or destroy, at disclosing Party's option, all Confidential Information and related materials and discontinue all further use of the Confidential Information.

License. Unless otherwise expressly agreed to by Glenair in writing, nothing contained herein shall be construed as granting to the receiving Party either a license (expressly, by implication, estoppel, or otherwise) under, or any right of ownership in, such Confidential Information.

18. LIMITATION OF LIABILITY

IN NO EVENT SHALL EITHER PARTY'S AGGREGATE, CUMULATIVE LIABILITY TO THE OTHER PARTY ARISING OUT OF OR RELATED TO AN ORDER EXCEED THE TOTAL VALUE OF THE PRODUCT WHICH GIVES RISE TO SUCH CLAIM. NEITHER PARTY SHALL BE LIABLE FOR ANY LOST PROFITS OR SPECIAL, INCIDENTAL, PUNITIVE, INDIRECT, OR CONSEQUENTIAL DAMAGES ARISING OUT OF OR RELATED TO THIS ORDER (WHETHER FROM BREACH OF





CONTRACT, BREACH OF WARRANTY, OR FROM NEGLIGENCE, STRICT LIABILITY, OR ANY OTHER FORM OF ACTION BY OPERATION OF LAW, OR OTHERWISE). THE EXISTENCE OF MORE THAN ONE CLAIM AGAINST THE PARTICULAR PRODUCT(S) SOLD TO BUYER UNDER THIS ORDER SHALL NOT ENLARGE OR EXTEND THIS LIMIT. NOTWITHSTANDING ANYTHING STATED HEREIN NOTHING SHALL EXCLUDE OR LIMIT THE LIABILITY OF EITHER PARTY FOR: (i) DEATH OR PERSONAL INJURY ARISING OUT OF A PARTY'S GROSS NEGLIGENCE OR WILLFUL MISCONDUCT; (ii) FRAUD; (iii) LIABILITY UNDER ARTICLE 19 (INDEMNIFICATION); OR (v) ANY MATTER FOR WHICH IT WOULD BE ILLEGAL TO EXCLUDE OR LIMIT OR TO ATTEMPT TO EXCLUDE OR LIMIT A PARTY'S LIABILITY HEREUNDER.

- (c) Excess Liability: \$2,000,000 per occurrence and in aggregate;
- (d) Aircraft Products Liability: \$5,000,000 per occurrence and in aggregate;
- (e) Pollution Liability: \$5,000,000 combined single limit;
- (f) Worker's Compensation Insurance: \$1,000,000 combined single limit;

19. INDEMNIFICATION

Each Party hereto shall defend, indemnify, and hold harmless the other Party and its affiliates and their respective directors, officers, and employees from and against any and all liabilities, costs and expenses, claims, demands, actions, proceedings, judgments or award of damages (collectively, "Damages") incurred in connection with any claim, demand, suit, or proceeding by a third-party arising from: (a) property damage, personal injury or death caused by the indemnifying Party's Products; (b) negligence or willful misconduct of the indemnifying Party; or (c) failure to comply with applicable laws or regulations.

Intellectual Property Infringement. With the exception of Products manufactured in accordance with Buyer's drawings or specifications, Glenair shall, at its expense, defend, indemnify and hold harmless Buyer against direct damages actually incurred by the Buyer in connection with any claim that any Products sold hereunder infringe or misappropriate any patent, copyright, trademark, trade secret, or other intellectual property right belonging to any third party; provided that the Buyer: (i) immediately provides Glenair written notice of the claim; (ii) gives Glenair sole and complete authority for the defense and disposition of such claim; (iii) provides Glenair with all necessary assistance in connection therewith; (iv) does not, at any time, admit liability or otherwise settle or compromise or attempt to settle or compromise the said claim or action except upon the express instructions of Glenair.

Glenair's sole obligation under this Article shall be to settle the claim or judgment on the claim. In addition, Glenair may, at its option and expense, either: (a) procure for Buyer the right to continue to use the Product, (b) replace or modify the Product so that it becomes non-infringing but functionally equivalent, or (c) grant a refund of the price paid for the individual units of Product which are the subject of the claim.

This Article shall not apply in the event that the infringement is due to (1) the combination of the Product with other equipment to the extent that the Product alone would not have resulted in a claim of infringement; (2) any modifications, alterations to the Product performed by anyone other than Glenair, (3) use of the Product outside of the intended use; (4) continued use of the Product by Buyer after receiving notice of an infringement claim, or (5) failure of Buyer to replace the Product with a non-infringing substitute provided by Glenair.

Buyer agrees, at its expense, to protect and defend Glenair against any claim of patent infringement arising from compliance with Buyer's designs, specifications or instructions and to hold Glenair harmless from damages, costs and expenses attributable to any such claim.

20. INSURANCE

Glenair will maintain the following insurance policies, at its own expense, and with the following limits:

- (a) General Commercial Liability: \$1,000,000 per occurrence; \$2,000,000 in aggregate;
- (b) Automobile Liability: \$1,000,000 combined single limit;

21. TERMINATION FOR CONVENIENCE

Upon giving a thirty (30) days prior written notice to Glenair, Buyer may terminate, in whole or in part, with or without cause, Orders that are outside Glenair's lead times. In the event Buyer terminates, in whole or in part, Orders that are within Glenair's lead times, Buyer shall be liable to Glenair for all of the following: (i) the purchase price of all finished Products delivered to Buyer but not yet paid for at the time of termination; (ii) the purchase price of all finished Products not yet delivered to Buyer at the time of termination; (iii) the value of all work in progress and the cost of all raw materials acquired by Glenair for the performance of Order; and (iv) reasonable profits (collectively, the "Costs"). Buyer shall pay the Costs to Glenair within thirty (30) days of termination or cancellation. Notwithstanding the foregoing, Products quoted non-cancelable and non-returnable (NCNR) cannot be cancelled or returned once the Order is accepted by Glenair.

22. DISPUTE RESOLUTION AND GOVERNING LAW

22.1 Arbitration. Except with respect to any request for equitable relief or other interim or conservatory measures of protection, any dispute arising out of or relating to these Terms and Conditions or any Order, which is not resolved by the Parties themselves, shall be resolved by binding arbitration. The place of the arbitration shall be Los Angeles, California U.S.A. and the language shall be English.

22.2 Governing Law. This Order and the performance thereof shall be governed by the laws of the State of California, U.S.A., to the exclusion of its rules of conflicts of laws. The Parties exclude the application of the United Nation Convention on Contracts for the International Sale of Goods.

23. MISCELLANEOUS

The provisions of these Terms and Conditions, together with the provisions contained within any accepted Order (but expressly excluding any of the terms and conditions proposed by the Buyer) constitutes the entire agreement, and supersedes all prior agreements and understandings, between the Parties hereto relating to the subject matter hereof. In the event of a conflict between the information contained in the Order and these Terms and Conditions, these Terms and Conditions shall take precedence, unless otherwise expressly agreed to by Glenair in writing. Any amendment to or variation of these Terms and Conditions, an Order or any part thereof shall only be effective if made in writing and signed by a duly authorized representative of the Parties. If any provision of these Terms and Conditions or any Order shall be determined by a court of competent jurisdiction to be invalid or unenforceable, such determination shall not affect the remaining provisions of these Terms and Conditions or such Order, all of which shall remain in full force and effect. The Parties hereto are independent contractors and nothing herein shall be construed to create a partnership, joint venture, franchise, fiduciary, employment or agency relationship between the Parties.



Glenair, Inc.
1211 Air Way
Glendale, CA 91201
www.glenair.com

818-247-6000

Fax: 818-500-9912
sales@glenair.com

Quotation

Quote #: SLH-23029738
November 28, 2022

G1582 31
BRAZILIAN NAVAL COMMISSION
STERLING VA 20166

Your Glenair contact for this quotation:
SHARON HEVENTHAL
sheventhal@glenair.com



Attention:
Fabiana Avila
f.avila@marinha.mil.br

Terms:
EXW Glendale, CA. , Quote firm 60 days.
Terms: Proforma Invoice

Reference:
RFQ Q2022-GFRARP

Telephone Sales Hours
M-Th 6 AM to 8 PM PST, Friday 6 AM to 5 PM PST

Item Part Number	Qty	Unit Price	Lead Time Stock Subject to Prior Sale
00001 ABC54705-B-C-1 FIBER OPTIC TEST PROBE; NCNR	2	1700.46	Current Stock QTY: 0 Standard Lead Time: 3 weeks AOC
00002 180-044M07-17-8PN	1	1449.70	Current Stock QTY: 0 Standard Lead Time: 5 weeks AOC
00003 180-091XWH7-17-8PN	1	1104.22	Current Stock QTY: 0 4 pcs 2wks AOC Standard Lead Time: 5 weeks AOC
00004 180-091XWH7-13-4PN	1	1001.26	Current Stock QTY: 39 64 pcs 2wks AOC Standard Lead Time: 3 weeks AOC

*no open terms. Payment in advance or by credit card

The following must be noted on the Purchase Order in the event of an award:

"Glenair Terms and Conditions of Sale SALF011 (REV F) shall apply to this purchase order in lieu of any other Terms and Conditions stated or referenced herein. A copy of these terms can be obtained at WWW.GLENAIR.COM

SUBJECT TO GLENAIR, INC. GENERAL TERMS AND CONDITIONS OF SALE

No minimums for most product lines. Samples usually available upon request. Currency USD

Glenair prices and lead times do not reflect any date code or special quality control requirements other than our standard C of C. Extra QC requirements may be quoted separately. Date code restrictions may impact price and delivery schedules. Glenair does not possess regulatory agency (FAA) approvals, related licenses or foreign equivalent status. For Partial quantities or expedited delivery please consult factory. All stock items are subject to prior sale.

Prices quoted herein are subject to delivery within 12 months with a maximum of 2 deliveries for 100 units or less, 3 deliveries for 100-500 units, and 4 deliveries for 500+ units. Consult the factory for other delivery options.

AmberStrand Composite EMI/RFI Braided Cable Shielding: For many applications, the cable shield is the most important element in controlling EMI. Unfortunately, metal shielding especially when applied in multiple layers – can be extremely heavy. The opportunity to provide robust EMI shielding at a fraction of the weight is the principal advantage of composite thermoplastic braid made from AmberStrand® thermoplastic material--available exclusively from Glenair. Learn more at www.glenair.com.

Zimbra

f.avila@marinha.mil.br

Quote #: 23029738 BRAZILIAN NAVAL RFQ Q2022-GFRARP



seg. 28 de nov. de 2022 07:27
2 anexos

De : sheventhal@glenair.com

Assunto : Quote #: 23029738 BRAZILIAN NAVAL RFQ Q2022-GFRARP

Para : f avila <f.avila@marinha.mil.br>

Please see attachment.

Reference : Quote #: 23029738 BRAZILIAN NAVAL RFQ Q2022-GFRARP
From : SHARON HEVENTHAL (e-mail) sheventhal@glenair.com
Glenair, Inc.

31

Kindest Regards,

SHARON HEVENTHAL
Glenair Inc.
818-247-6000 (voice)
818-500-9912 (fax)

Submitted by : qte on Monday November 28, 2022 at 4:27 AM

Attached is the form you requested in PDF format.

 **faxquoteout25843.pdf**
67 KB

 **general_terms_and_conditions_of_sale.pdf**
262 KB

nexions corp.

3431 SW 103 Street
Gainesville FL 32608-9543
Tel. 352-792-6261; Fax 352-792-6173
email: ritavds@nexionscorp.com; carl@nexionscorp.com



Quote
1130BCN00049

Date: 30-Nov-22

BILL TO:

Brazilian Naval Commission
5130 McArthur Blvd. NW - Washington DC
20016-3344
Telephone: (202) 244-3950
Fax: (202) 237-6714
Email: cnbw.rfq@marinha.mil.br

SHIP TO:

Brazilian Naval Commission
5130 McArthur Blvd. NW - Washington DC
20016-3344
Telephone: (202) 244-3950

REF: PE43000-2022-00047

Line #	Qty	Part #	Description	HS Code	USD/unit	USD/Total
1	2	ABC54705-B-C-1	CONTACT, FIBER OPTIC	TBA	2,000.60	4,001.20
2	1	180-044M07-17-8PN	CONTACT, FIBER OPTIC	TBA	1,705.60	1,705.60
3	1	180-091XWH7-17-8PN	BACKSHELL, FIBER OPTIC CONNECTOR	TBA	1,299.10	1,299.10
4	1	180-091XWH7-13-4PN	BACKSHELL, FIBER OPTIC CONNECTOR	TBA	1,178.00	<u>1,178.00</u>
SubTotal						\$8,183.90
Shipping						\$125.00
Total FCA						\$8,308.90

AVAILABILITY ITEM 1: 3 WEEKS
AVAILABILITY ITEM 2: 5 WEEKS
AVAILABILITY ITEM 3: 5 WEEKS
AVAILABILITY ITEM 4: 39 PCS IN STOCK / STANDARD LEAD 3 WEEKS

Packages: 1

Terms: Payment: Net 30 days
Please make payment to: Wells Fargo Bank, Miami, FL - To the order of Nexions Corp
Acct # 6929310198/Swift BICWFBIUS6S/ABA # 121000248
Please instruct your bank not to deduct any fees

Country of Origin: USA
Country of Acquisition: USA

Manufacturer:
Glenair, Inc.
1211 Air Way
Glendale CA 91201

Zimbra

f.avila@marinha.mil.br

RE: RFQ Q2022-GFRARP Due Date: 11/30/2022

qua., 30 de nov. de 2022 10:54

De : Carl Boonstra <carl@nexionscorp.com>

Assunto : RE: RFQ Q2022-GFRARP Due Date: 11/30/2022

Para : Fabiana <f.avila@marinha.mil.br>, CNBW.RFQ <cnbw.rfq@marinha.mil.br>

Cc : fernanda.ricardo <fernanda.ricardo@marinha.mil.br>, Rita <ritavds@nexionscorp.com>



1 anexo

Good morning,

Thank you for the opportunity to provide pricing and availability for your inquiry PE43000-2022-00049. Please see our attached quote.

Best wishes for the Holidays!

Regards – Carl

Carl Boonstra
NEXIONS CORP.
3431 SW 103rd Street – Gainesville FL 32608
Tel: (352)792-6261 ; Fax/Data: (352)792-7361; Cel: (305)606-4769
Skype: CarlBoonstra

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From: Fabiana <f.avila@marinha.mil.br>
Sent: Friday, November 25, 2022 6:33 PM
To: CNBW.RFQ <cnbw.rfq@marinha.mil.br>
Cc: fernanda.ricardo <fernanda.ricardo@marinha.mil.br>
Subject: RFQ Q2022-GFRARP Due Date: 11/30/2022

Dear Sir/Madam,

Please advise if you can quote items listed on attached RFQ. Please note our due date is 11/30/2022.

Looking forward to receiving your response.

Happy Holidays!

Sincerely,

Fabiana Avila | Brazilian Naval Commission | Procurement Division| T: 202 244 3950 x 311 | f.avila@marinha.mil.br | Retelma 8151-1311

 **BNC Quote RFQ 1130BNC00049.pdf**
131 KB

OAXF7

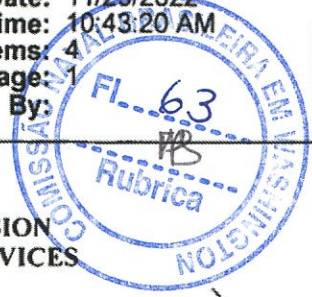
Camar Aircraft Parts Company

P.O. Box 190
Camarillo, CA 93011-0190
Ph: 805-389-8944, Fax: 805-389-0416,

Quotation

Original

Quote #: 677879
Date: 11/29/2022
Time: 10:43:20 AM
of Items: 4
Page: 1
Prepared By:



To:
ATTN: PURCHASING
BRAZILIAN NAVAL COMMISSION
5130 MAC ARTHUR BLVD. N.W.
WASHINGTON, DC 20016-3344

Ship To:
ATTN: PURCHASING
BRAZILIAN NAVAL COMMISSION
C/O KARPELES FREIGHT SERVICES
44970 FALCON PLACE
SUITE 300
STERLING, VA 20166

(2 Pages)

Quote Date: 11/29/2022
Code: BNC1

Ref #: Q2022-GFRARP
Site:
Terms: NET 30

Phone #: 202-244-3950
Contact: PURCHASING
Fax #: 202-237-6714
Email: CNBW.RFQ@MARINHA.MIL.BR

The following is in response to your Request For Quote

Item	Part Number/Description	CD	Qty	Unit Price	Line Amt
1	ABC54705BC1 CONTACT, FIBER OPTIC Delivery Terms: 4WKS	FN	2	2,414.65EA	4,829.30
2	180-044M07-17-8PN CONTACT, FIBER OPTIC Delivery Terms: 6WKS	FN	1	2,067.57EA	2,067.57
3	180-091XWH7-17-8PN BACKSHELL, FIBER OPTIC CONNECTOR Delivery Terms: 6WKS	FN	1	1,681.67EA	1,681.67
4	180-091XWH7-13-4PN BACKSHELL, FIBER OPTIC CONNECTOR Delivery Terms: 4WKS	FN	1	1,539.47EA	1,539.47

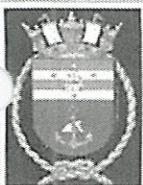
ALL QUOTES ARE VALID FOR 60 DAYS.
NEW SURPLUS ITEMS COULD BE SUBJECT TO PRIOR SALE.
MINIMUM ORDER \$25; INTERNATIONAL \$100. ALL QUOTES
ARE IN U.S. DOLLARS. FIRST TIME ORDERS ARE C.O.D.
WE ACCEPT VISA, MASTERCARD & DISCOVER.

CAP-F-15 -- FOR MILITARY END USE ONLY -- THE QUOTED DELIVERY STARTS AFTER RECEIPT OF APPROVED EXPORT LICENSE. VALIDITY OF QUOTE DOES NOT EXTEND UNLESS APPROVED BY CAMAR A/C. FOR QUESTIONS, MY DIRECT E-MAIL IS MMALLOZZI@CAMARAC.COM. THANK YOU FOR THE OPPORTUNITY TO QUOTE HAVE A NICE DAY

MICHAEL R. MALLOZZI
DIRECT FAX: (203)938-0589

Sub Total:	10,118.01
Misc Charge:	0.00
Freight:	0.00
Total:	10,118.01

Authorized Signature: MICHAEL R. MALLOZZI



BRAZILIAN NAVAL COMMISSION
 5130 MacArthur BLVD., N.W.
 Washington DC - 20016-3344
 Telephone: (202) 244-3950
 Fax: (202) 237-6714
 Email: rfq@cnbw.mar.mil.br



RFQ: Q2022-GFRARP

RFQ DATE: 11/25/2022
 DUE DATE: 11/30/2022

CAGE CODE: *OAXF7*
 POC: *CAMAR AIRCRAFT PARTS Co.*
 Address: *743 Flynn Road*
 City/State: *PO Box 190*
 Zip: *Camarillo, CA 93012*

Fax:
 Tel:
 E-mail: *m.mallozzi@CAMARAC.COM*

Dear Sir/Madam,

Please provide pricing and delivery information for the following items under the BNC's standard terms and conditions. Please inform the following:

- 1) Transport Mode: () FOB () EXW () FCA () CIF () CIP Other _____
- 2) Terms of payment: () Net 30 days () Other _____
- 3) Transport Mode: () FOB () FCA () CIF () CIPt: _____
 Origin of shipment *CAMARILLO, CA* (City, ST)
- 4) Quote valid until: *12/27/22*

(Your quotation must be valid for at least 90 days from due date on this RFQ)
 If quoting a Different Part Number (PN), New Surplus (NS) or Overhauled Condition (OHC), please provide the following documents:

*Different Part Number (PN) or New Surplus (NS):
 Certificate of Conformance (C of C) from manufacturer(s) listed on RFQ.

*Overhauled Condition (OHC):
 Authorized Release Certificate (FAA Form 8130-3M - Military Aircraft use only).

Shipment must comply with INTERNATIONAL STANDARDS FOR PHYTOSANITARY MEASURES No.15 (ISPM 15).

Please submit your quote to: cnbw.rfq@marinha.mil.br

If you have any questions regarding this request please contact Fabiana Avila 202-244-3950, Option 9 Extension: 311, Email: f.avila@marinha.mil.br

M. M. Mallozzi
CAMAR AIRCRAFT PARTS Co.

6100 Park of Commerce Blvd
Boca Raton, FL 33487

TEL: (561) 886-0200
FAX: (561) 886-0201

E-mail: reli@reli.com
Website: http://www.reli.com



Q U O T A T I O N

1175
BRAZILIAN NAVAL COMMISSION

5130 MACARTHUR BLVD. N.W.
WASHINGTON DC 20016

ATTN: BRAZILIAN NAVAL

DATE : 11/29/22
OUR REF. NO. : 335-9799-02
FOB : BOCA RATON, FL.
PAYMENT TERMS : NET 30 DAYS
MINIMUM ORDER :
QUOTE VALID : 30 DAYS
YOUR REFERENCE: Q2022-GFRARP

ITEM NO.	PART NO.	DESC./N.S.N.	Qty	UNIT PRICE	EXT.	M DLY C	DLY WKS
1	ABC54705-B-C-1	CONTACT FIBER OPTI 6060-00-332-2449	2EA	2023.54E	4047.08	FN	4
2	180-044M07-17-8PN	CONTACT FIBER OPTI 6060-00-332-2450	1EA	1725.14E	1725.14	FN	6
3	180-091XWH7-17-8PN	BACKSHELL, FIBER O 6060-00-332-2459	1EA	1314.02E	1314.02	FN	4
4	180-091XWH7-13-4PN	BACKSHELL, FIBER O	1EA	1191.49E	1191.49	FN	4

QUOTATION TOTAL

US\$ 8277.73

CARMEN JOA

(561) 886-0200

THANK YOU

New quote attached for Q2022-gfrarp

De : Michael Mallozzi <mmallozzi@camarac.com>

Assunto : New quote attached for Q2022-gfrarp

Para : cnbw rfq <cnbw.rfq@marinha.mil.br>

ter., 29 de nov. de 2022 13:47



1 anexo

Dear Commander

We are pleased to forward you the attached new quotation for your review. Thank you for the opportunity to quote. Have a great day!

Michael Mallozzi
Camar Aircraft Parts Company

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 **BRAZILIAN NAVAL COMMISSION.pdf**
210 KB

RE: RFQ Q2022-GFRARP Due Date: 11/30/2022 * 335-9799

De : Carmen Joa <cjoa@relli.com>

ter. 29 de nov. de 2022 10:59

Assunto : RE: RFQ Q2022-GFRARP Due Date: 11/30/2022 * 335-9799

Para : Fabiana <f.avila@marinha.mil.br>, CNBW.RFQ <cnbw.rfq@marinha.mil.br>

Cc : fernanda.ricardo <fernanda.ricardo@marinha.mil.br>



Greetings

We are pleased to send you our quotation attached.
Thank you for the opportunity.

Please remember this quote is only valid for 30 days.

Best Regards

Carmen J.

RELLI TECHNOLOGY INC.
6100 Park of Commerce Blvd.
Boca Raton, FL 33487
Tel: 561-886-0200 Ext. 211
Email: Cjoa@relli.com

From: Fabiana <f.avila@marinha.mil.br>

Sent: Friday, November 25, 2022 6:33 PM

To: CNBW.RFQ <cnbw.rfq@marinha.mil.br>

Cc: fernanda.ricardo <fernanda.ricardo@marinha.mil.br>

Subject: RFQ Q2022-GFRARP Due Date: 11/30/2022

Dear Sir/Madam,

Please advise if you can quote items listed on attached RFQ. Please note our due date is 11/30/2022.

Looking forward to receiving your response.

Happy Holidays!

Sincerely,

Fabiana Avila | Brazilian Naval Commission | Procurement Division | T: 202 244 3950 x 311 | f.avila@marinha.mil.br | Retelma 8151-1311

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Defense Technology Equipment Inc.®

200 Ridgetop Circle
Sterling VA 20166 United States

Ph. 703 766-1700
Fx. 703 766-1701

www.defense-tech.com

ISO 9001:2015
BUREAU VERITAS
Certification



0ZT63



QUOTE No. 2219487



To: **BRAZILIAN NAVAL COMMISSION**
Attn: Sales Specialist
5130 MACARTHUR BLVD., NW
WASHINGTON, DC 20016
Email: cnbw.rfq@marinha.mil.br
Tel: (202) 244-3950
Fax: (202) 237-6714

Quote Date: 11/29/2022
Our Ref: JM2219487
Your Ref: Q2022-GFRARP
Valid Until: 12/29/2022

Terms: NET-30
INCOTERMS: EX-WORKS
Sales Rep: JADE MALLARI
Tel: 703-766-1700
Fax: 703-766-1701



We are pleased to quote you the following

Line	Item/Description	Cond	Qty	Bid	Div	Price/Unit	Ext. Price
0001	ABC54705-B-C-1 CONTACT, FIBER OPTIC	FN	2	EA	45 Days	1,896.00 EA	3,792.00
0002	180-044M07-17-8PN CONTACT, FIBER OPTIC	FN	1	EA	45 Days	1,623.66 EA	1,623.66
0003	180-091XWH7-17-8PN BACKSHELL, FIBER OPTIC CONNECTOR	FN	1	EA	30 Days	1,254.20 EA	1,254.20
0004	180-091XWH7-13-4PN BACKSHELL, FIBER OPTIC CONNECTOR	FN	1	EA	30 Days	1,136.26 EA	1,136.26

1. ALL MATERIAL EXCEPT WHEN NOTED IN FACTORY NEW CONDITION.
2. OEM CERTIFICATE OF CONFORMANCE WILL BE FURNISHED.
3. NEW SURPLUS MATERIAL IS SUBJECT TO PRIOR SALE.

ALL STOCK ITEMS ARE SUBJECT TO PRIOR SALES - DELIVERY: PER LINE ITEM

IN THE EVENT THE MATERIAL SUPPLIED HERewith IS TO BE EXPORTED OR DELIVERED TO A REPRESENTATIVE OF A FOREIGN COUNTRY, YOU MAY BE REQUIRED TO FIRST OBTAIN THE APPROPRIATE LICENSE(S) FROM EITHER THE UNITED STATES DEPARTMENT OF STATE OR THE UNITED STATES DEPARTMENT OF COMMERCE.
\$350.00 EXPORT LICENSE PROCESSING FEE

CREDIT CARD FEE FOR US DOMESTIC ORDER
 CREDIT CARD FEE FOR INTERNATIONAL ORDER

X _____
JADE MALLARI, Jr. Account Executiv

ITEM TOTAL 7,806.12

TOTAL [USD] 7,806.12

Your Quote: Q2022-GFRARP Our Quote: JM2219487 From: DEFENSE TECHNOLOGY EQUIPMENT

De : Jade Mallari <Jade.Mallari@defense-tech.com>
Assunto : Your Quote: Q2022-GFRARP Our Quote: JM2219487 From: DEFENSE TECHNOLOGY EQUIPMENT

ter., 29 de nov. de 2022 08:52



Para : 'cnbw.rfq@marinha.mil.br' <cnbw.rfq@marinha.mil.br>

Greetings,

Defense Technology Equipment, Inc. is pleased to provide the attached quotation.

Do not hesitate to contact us if you have any questions.

Thank you.

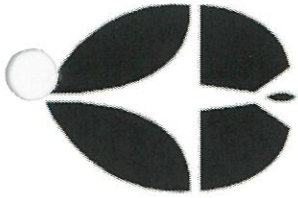
Best Regards,

Jade Mallari
Jr. Account Executive
Defense Technology Equipment, Inc.
21300 Ridgetop Circle,
Sterling, VA 20166 USA
Tel. 703-766-1700 Ext. 131
Fax. 703-766-1701
E-mail: Jade.Mallari@Defense-Tech.com
Website: www.Defense-Tech.com

Form created with Evision Business Suite(tm) - www.evisionsoftware.com

 **Quote2219487_11-29-2022_085221.PDF**
43 KB

0LGT4



MAC AEROSPACE CORPORATION

14558 LEE ROAD * CHANTILLY, VA 20151-1632
Main Tel: (703) 502-8300 FAX: (703) 502-8303



QUOTATION

TO: BRAZILIAN NAVAL COMMISSION
5130 MACARTHUR BLVD. N.W.
WASHINGTON, DC 20016
ATTN: FABIANA AVILA

YOUR REF.: Q2022-GFRARP
QUOTE NO.: R2211A-531
DATE: 2022-11-28
PHONE: 202-244-3950
FAX: 202-237-6714

WE ARE PLEASED TO SUBMIT OUR QUOTATION FOR THE FOLLOWING ITEM(S) IN RESPONSE TO YOUR SUBJECT INQUIRY

ITEM	QUANTITY	UNIT	PART NUMBER/NSN/DESCRIPTION	U/PRICE	AMOUNT	CND*	EST DEL
1	2	EA	ABC54705-B-C-1 CONTACT, FIBER OPTIC	2,237.00	4,474.00	FN	70 DAYS
2	1	EA	180-044M07-17-8PN CONTACT, FIBER OPTIC	1,907.00	1,907.00	FN	80 DAYS
3	1	EA	180-091XWH7-17-8PN BACKSHELL, FIBER OPTIC CONNEC:	1,452.00	1,452.00	FN	60 DAYS
4	1	EA	180-091XWH7-13-4PN BACKSHELL, FIBER OPTIC CONNEC:	1,317.00	1,317.00	FN	60 DAYS

QUOTATION TOTAL: \$9,150.00

TERMS: NET 30 DAYS VALIDITY: 90 DAYS FOB: CHANTILLY, VA

Line/Order Minimum \$250 USD. Subject to Terms and Conditions (MAC 004) Rev. 10/16. Payment terms are with approved credit. Items controlled for export under "ITAR" subject to \$250 USD fee per license and/or amendment. Purchase Orders must indicate end-user and specific application of items under contract. If US Government Inspection (GSI) is required, it must be clearly noted on RFQs and Purchase Orders. Additional fees per occurrence may be required at a rate up to \$500 USD unless otherwise indicated.

Luis Colareta
Luis Colareta

Zimbra

f.avila@marinha.mil.br

Your Ref: Q2022-GFRARP, MAC Ref: R2211A-531, Quote ID: 250562

De : lcolareta@macaerospace.com

seg., 28 de nov. de 2022, 17:06

Assunto : Your Ref: Q2022-GFRARP, MAC Ref: R2211A-531, Quote ID: 250562

Para : f.avila <f.avila@marinha.mil.br>

Enclosed please find our Quotation in response to your recent Request for Quotation. Should you require any additional information, please contact us.

Kind regards,
Luis Colareta
Sales Account Manager
MAC Aerospace Corporation

quote-250562.pdf
14 KB

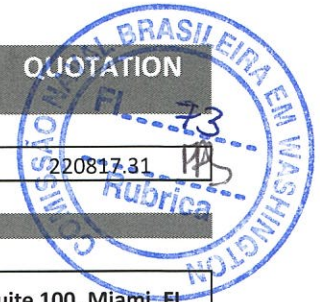




Pekly International Supply
3530 Mystic Pointe Drive Apt 1208
1 (786) 384-6108
sales@peklysupply.com

QUOTATION

22081731



Company: Brazilian Naval Commission	Pick Up Address:1800 NW 129th Ave, Suite 100. Miami, FL 33182
Name: Fabiana Avila	Country: United States
Email: f.avila@marinha.mil.br	Phone: (786) 384-6108
Reference: Q2022-GFRARP	Fax: (786) 384-6108

Item	Qty.	Description	Unit Price (\$)	Ext Price (\$)	Lead Time
1	2	Part number: ABC54705-B-C-1	\$ 3.400,92	\$ 6.801,84	45 DAYS
2	1	Part number: 180-044M07-17-8PN	\$ 2.899,90	\$ 2.899,90	45 DAYS
3	1	Part number: 180-091XWH7-17-8PN	\$ 2.290,00	\$ 2.290,00	45 DAYS
4	1	Part number: 180-091XWH7-13-4PN	\$ 2.100,00	\$ 2.100,00	45 DAYS

Terms and Conditions:
Payment: 30 Days
Validity: 10 Days
Freight Terms: Ex Works

\$	14.091,74
Discount 0%:	
Freight:	
Tax:	
\$	14.091,74

Observation:

RE: RFQ Q2022-GFRARP Due Date: 11/30/2022

qua., 30 de nov. de 2022 12:01



De : sales@peklysupply.com

Assunto : RE: RFQ Q2022-GFRARP Due Date: 11/30/2022

Para : f avila <f.avila@marinha.mil.br>, cnbw rfq <cnbw.rfq@marinha.mil.br>

Cc : fernanda ricardo <fernanda.ricardo@marinha.mil.br>

Mrs. Fabiana,
I hope all is well.

Thank you for your price inquiry solicitation.

Please, find attached our offer as requested, regarding quotation **#Q2022-GFRARP**

Let me know if you have any doubts, looking forward to hearing back, we are always happy to help.

Happy Holidays!! =)

Best regards,
Gabrielle Pessoa
(786) 384-6108
Pekly International Supply
3530 Mystic Pointe Dr.
Aventura FL. 33180

De: "Fabiana" <f.avila@marinha.mil.br>

Enviada: 2022/11/25 20:32:43

Para: cnbw.rfq@marinha.mil.br

Cc: fernanda.ricardo@marinha.mil.br

Assunto: RFQ Q2022-GFRARP Due Date: 11/30/2022

Dear Sir/Madam,


Please advise if you can quote items listed on attached RFQ. Please note our due date is 11/30/2022.

Looking forward to receiving your response.

Happy Holidays!

Sincerely,

Fabiana Avila | Brazilian Naval Commission | Procurement Division | T: 202 244 3950 x 311 | f.avila@marinha.mil.br | Retelma 8151-1311

 **PEKLY - 220817.31.pdf**
90 KB

Zimbra

f.avila@marinha.mil.br



RE: RFQ Q2022-GFRARP Due Date: 11/30/2022

seg., 28 de nov. de 2022 08:00
1 anexo

De : Dave Walton <Dave.Walton@alliedelec.com>

Assunto : RE: RFQ Q2022-GFRARP Due Date: 11/30/2022

Para : f avila <f.avila@marinha.mil.br>

Cc : cnbw rfq <cnbw.rfq@marinha.mil.br>

Classification: Internal

Good Morning

We are not directly franchised for Glenair and respectfully no bid. Thank you for the opportunity.

Dave Walton | Allied Electronics & Automation
Part of RS Group
IKAM Inside Key Account Manager
Baltimore Sales Office

Toll Free: 800-433-5700
Phone: 410-312-0810 Ext.20901
Fax: 410-312-0818
Website: www.alliedelec.com

From: Fabiana <f.avila@marinha.mil.br>
Sent: Friday, November 25, 2022 5:32:34 PM
To: CNBW.RFQ <cnbw.rfq@marinha.mil.br>
Cc: fernanda.ricardo <fernanda.ricardo@marinha.mil.br>
Subject: [EXT]RFQ Q2022-GFRARP Due Date: 11/30/2022

External Email: Report phishing to AskInformationSecurity
Dear Sir/Madam,

Please advise if you can quote items listed on attached RFQ. Please note our due date is 11/30/2022.

Looking forward to receiving your response.

Happy Holidays!

Sincerely,

Fabiana Avila | Brazilian Naval Commission | Procurement Division| T: 202 244 3950 x 311 | f.avila@marinha.mil.br | Retelma 8151-1311

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RFQ Q2022-GFRARP.pdf
124 KB

Case #19468508: Re: RFQ Q2022-GFRARP Due Date: 11/30/2022 ref:_00D70JhFy._5004u2oOM3l:ref

De : websales@arrow.com

seg, 28 de nov. de 2022 12:58

Assunto : Case #19468508: Re: RFQ Q2022-GFRARP Due Date: 11/30/2022
ref:_00D70JhFy._5004u2oOM3l:ref

Para : f avila <f.avila@marinha.mil.br>



Hello ,

Thank you for your inquiry. Unfortunately, we do not have a listing on this part ABC54705-B-C-1, so this is a no-bid on our end. However you can reach out to your local Arrow rep (ISR or CSR) or to Converge, an Arrow company, which is our global independent distributor at converge.tradeoperation@converge.com or on the website at www.converge.com and they can look into sourcing these parts for you!

If you have questions, [contact us](#). You can also find answers in the [Customer Service FAQ](#) section on our website.

Sincerely,
 Natalia | Arrow Digital Group
 Domestic: 1-855-326-4757
 International: 1-303-305-5700

[Twitter](#) [YouTube](#) [Facebook](#) [LinkedIn](#) [Google](#)
er be ok ln ±

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ref:_00D70JhFy._5004u2oOM3l:ref

Zimbra

f.avila@marinha.mil.br

52681 NO BID

RE: RFQ Q2022-GFRARP Due Date: 11/30/2022

De : James Mahaney <jmahaney@pcb.com>
Assunto : RE: RFQ Q2022-GFRARP Due Date: 11/30/2022
Para : f avila <f.avila@marinha.mil.br>
Cc : cnbw rfq <cnbw.rfq@marinha.mil.br>, fernanda ricardo <fernanda.ricardo@marinha.mil.br>

seg., 28 de nov. de 2022 10:18
4 anexos



Hello,

Thank you for the request.
Unfortunately we do not offer the requested items nor have alternatives to offer.

If you have any questions or need anything else please let me know.
Best regards-

James A. Mahaney
Application Engineer
716-684-0002 x2273



[subscribe](#) | [divisions](#) | [linkedin](#) | [youtube](#)

From: Fabiana <f.avila@marinha.mil.br>
Sent: Friday, November 25, 2022 6:33 PM
To: CNBW.RFQ <cnbw.rfq@marinha.mil.br>
Cc: fernanda.ricardo <fernanda.ricardo@marinha.mil.br>
Subject: RFQ Q2022-GFRARP Due Date: 11/30/2022

Dear Sir/Madam,

Please advise if you can quote items listed on attached RFQ. Please note our due date is 11/30/2022.

Looking forward to receiving your response.

Happy Holidays!

Sincerely,

Fabiana Avila | Brazilian Naval Commission | Procurement Division | T: 202 244 3950 x 311 | f.avila@marinha.mil.br | Retelma 8151-1311

RFQ Q2022-GFRARP.pdf
124 KB

RE: RFQ Q2022-GFRARP Due Date: 11/30/2022

De : Edwin Lopez <ELopez@wbparts.com>

ter., 29 de nov. de 2022 07:00

Assunto : RE: RFQ Q2022-GFRARP Due Date: 11/30/2022**Para :** Fabiana <f.avila@marinha.mil.br>, CNBW.RFQ <cnbw.rfq@marinha.mil.br>**Cc :** fernanda.ricardo <fernanda.ricardo@marinha.mil.br>

Thank you for the request. Unfortunately, these are not available at this time and I am unable to obtain a lead time, sorry. Please keep me in mind for any future requests and thanks again.

Thank you,

Edwin Lopez
Accounts Manager

WBParts Inc

Tel: 321-473-6075 x 732
Fax: 321-722-4763
Cage Code: 46PU2
AS-9120, ISO-9001, ASA-100
elopez@wbparts.com

From: Fabiana <f.avila@marinha.mil.br>
Sent: Friday, November 25, 2022 6:33 PM
To: CNBW.RFQ <cnbw.rfq@marinha.mil.br>
Cc: fernanda.ricardo <fernanda.ricardo@marinha.mil.br>
Subject: RFQ Q2022-GFRARP Due Date: 11/30/2022

External: Use Caution

Dear Sir/Madam,

Please advise if you can quote items listed on attached RFQ. Please note our due date is 11/30/2022.

Looking forward to receiving your response.

Happy Holidays!

Sincerely,

Fabiana Avila | Brazilian Naval Commission | Procurement Division | T: 202 244 3950 x 311 | f.avila@marinha.mil.br | Retelma 8151-1311



701 Brooks Ave South,
PO Box 677
Thief River Falls, MN 56701-0677
USA

www.digikey.com
Global Customer Support
1-800-344-4539 or 218-681-6674

Quote # 15547582

USD \$

Customer: FABIANA AVILA
BRAZILIAN NAVAL COMMISSION
5130 MACARTHUR BLVD NW
WASHINGTON DC 20016-0000

Customer Reference: RFQ Q2022-GFRARP
Customer: 14632136
Quote Date: 25-Nov-2022
Document Date: 25-Nov-2022
Refer to quote number when placing orders.

Line Item	Item Number / Description	Quantity	Minimum Release	Package Quantity	Unit Price USD \$	Extended Price USD \$
1	PART: ABC54705-B-C-1 CUST: PE43000-2022-00047 MFG: Unknown COO: Unknown ECCN: Unknown HTS: Unknown Pricing Valid Through: 26-Dec-2022 Pack Type: Unknown Current Stock Status: NOT CURRENTLY SOLD BY DIGI-KEY Standard MFG Lead Time: Unknown NOTE:					
2	PART: 3937-180-044M07-17-8P-ND CUST: PE43000-2022-00048 MFG: Unknown COO: Unknown ECCN: Unknown HTS: Unknown Pricing Valid Through: 26-Dec-2022 Pack Type: Unknown Current Stock Status: MARKETPLACE PART / SEE WEB FOR AVAIL Standard MFG Lead Time: Unknown NOTE:					
3	PART: 180-091XWH7-17-8PN CUST: PE43000-2022-00049 MFG: Unknown COO: Unknown ECCN: Unknown HTS: Unknown Pricing Valid Through: 26-Dec-2022 Pack Type: Unknown Current Stock Status: NOT CURRENTLY SOLD BY DIGI-KEY Standard MFG Lead Time: Unknown NOTE:					
4	PART: 180-091XWH7-13-4PN CUST: PE43000-2022-00050 MFG: Unknown COO: Unknown ECCN: Unknown HTS: Unknown Pricing Valid Through: 26-Dec-2022 Pack Type: Unknown Current Stock Status: NOT CURRENTLY SOLD BY DIGI-KEY Standard MFG Lead Time: Unknown NOTE:					



25894
No bid



Abbreviations: VA = Value Add DISC = Discontinued CONV = Conversion NSTK = Non-stock ARO = After Receipt of Order DEL = Delivery
EST WKS = Estimated Weeks
Pricing does not include freight.



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USA

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1-800-344-4539 or 218-681-6674

Quote # 15547582

USD \$

Line Item	Item Number / Description	Quantity	Minimum Release	Package Quantity	Unit Price USD \$	Extended Price USD \$
	NOTE:					

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Confirmed delivery dates may be obtained after receipt of order.
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Abbreviations: VA = Value Add DISC = Discontinued CONV = Conversion NSTK = Non-stock ARO = After Receipt of Order DEL = Delivery
EST WKS = Estimated Weeks
Pricing does not include freight.

Zimbra

f.avila@marinha.mil.br

Digi-Key Quote # 15547582 Quote Ref: RFQ Q2022-GFRARP

De : quotes@digkey.com

sex., 25 de nov. de 2022 19:21

Assunto : Digi-Key Quote # 15547582 Quote Ref: RFQ Q2022-GFRARP

Para : F AVILA <F.AVILA@MARINHA.MIL.BR>



1 anexo

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Thank you. Digi-Key Electronics.

Quote_15547582.pdf

565 KB
