



## PROTOCOLO DE ASSINATURA(S)



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Código para verificação: 7C60-2B9B-F000-AB7A



### Hash do Documento

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O(s) nome(s) indicado(s) para assinatura, bem como seu(s) status em 18/10/2022 é(são) :

- Leila Marina Urbas Di Natale (Tradutora Pública e Intérprete Comercial) - 255.264.548-86 em 18/10/2022 10:11 UTC-03:00  
**Tipo:** Certificado Digital



2022 10 18 10:11:11 UTC-03:00



**DATE:** 9-Nov-2022  
**SUBMITTED TO:** Marinha do Brazil  
 Attn: Augusto  
 l.augusto@marinha.mil.br  
**END USER:** Brazil Marines  
**QUOTE NUMBER:** 23979-22-AMM Rev 2  
**RE:** Spare Parts  
**OFFER TYPE:** Open Market

InVeris Training Solutions (InVeris) is pleased to submit the following quotation for your consideration. Please free to contact your InVeris POC listed below should you have any questions. Thank you for the opportunity to submit a quotation.

BASE QUOTATION						
GSA / OPEN MARKET (MKT)	PART NO.	DESCRIPTION	QTY	UNIT	UNIT PRICE	TOTAL PRICE
MKT	1002956	ADHESIVE LOCTITE 680	2	EA	\$54.03	\$ 108.06
MKT	1025333-04	PCB ASSY, KC21 BLUEFIRE SRS (ESDS)	4	EA	\$204.98	\$ 819.92
MKT	1021965	BUSHING, O-RING	22	EA	\$2.45	\$ 53.90
MKT	1024460	GRIP PLUG ASSEMBLY BLUEFIRE SRS	1	EA	\$264.59	\$ 264.59
MKT	1004852-50	LASER ASSY, PLM-RAZ-5	1	EA	\$824.59	\$ 824.59
MKT	1034670	MOTHERBOARD, SUPERMICRO C2SEA, LGA775 (ESDS)	3	EA	\$1,007.50	\$ 3,022.50
MKT	1008883	O-RING, -012, 3/8ID X 1/16W 70A, BUNA-N/NITRILE	160	EA	\$ 0.14	\$ 22.40
MKT	1005427	O-RING, -006, 1/8ID X 1/16W 70A, BUNA-N/NITRILE	160	EA	\$0.10	\$ 16.00
MKT	1026526	GLAND, ORING, BONDED, FILL STATION	3	EA	\$135.72	\$ 407.16
MKT	1022988	O-RING,-004, 5/64ID X 1/16 90A, BUNA-N/NITRILE	3	EA	\$ 0.40	\$ 1.20
MKT	1022985	O-RING, 2-013, N0552-90	3	EA	\$ 0.53	\$ 1.59
MKT	1022085	O-RING 3MM X 1.5 MM BUNA-N	16	EA	\$ 0.10	\$ 1.60
MKT	1015425	PISTON ASSY, AIR CYLINDER C8/M4	10	EA	\$243.58	\$ 2,435.80
MKT	1026410	REGULATOR SUBASSEMBLY, COMBINED BLUEFIRE	73	EA	\$228.09	\$ 16,650.57
MKT	1025118	SEAL, WEAPON INTERFACE, BLUEFIRE MAGAZINE	40	EA	\$18.32	\$ 732.80
MKT	1026039	WASHER, RUBBER .17IDX.50DX.093	3	EA	\$0.51	\$ 1.53
MKT	1001050	BATTERY 370 8 STACK 12V OX	1	EA	\$38.48	\$ 38.48
MKT	1024459	BATTERY ASSEMBLY, BLUEFIRE SRS	58	EA	\$104.00	\$ 6,032.00
MKT	1021506	DETENT, SAFETY	1	EA	\$3.04	\$ 3.04
MKT	1019966-03	PCB ASSY, RTP+ (ESDS)	2	EA	\$ 4,846.82	\$ 9,693.64
MKT	1021505	SPRING, SAFETY DETENT	1	EA	\$ 3.04	\$ 3.04
MKT	1007475	TILT SENSOR ASSY FAL	1	EA	\$ 310.14	\$ 310.14
MKT	1022974	TUBE ASSY, FILL STATION	2	EA	\$207.97	\$ 415.94
MKT	1034669	GRAPHICS CARD, EVGA GTX 260, PCIE (ESDS)	2	EA	\$957.91	\$ 1,915.82
MKT	1051630	BATTERY, BLUEFIRE, 3.7V	4	EA	\$16.78	\$ 67.12
MKT	FRT-CPT	Freight & Delivery shall be CIP (Rio de Janeiro, Brazil) in accordance with INCOTERMS® 2020.	1	LOT	\$ 4,500.00	\$ 4,500.00
<b>TOTAL QUOTATION PRICE</b>						<b>\$ 48,343.43</b>
<b>USD</b>						

**SPECIAL NOTES:**



**NOTE 1:** Please reference 23979-22-AMM Rev 2 on your Purchase Order to expedite order processing.

**NOTE 2:** Orders may be faxed or emailed to: 678.288.1515 | ITS-ContractsMailUsers@InVerisTraining.com

**NOTE 3:** All items listed above are covered by a 90 day Warranty.

**NOTE 4:** Certificate of Conformance (COC) to be provided at the time of shipment.

**NOTE 5:** All prices are quoted in U.S. dollars and do not include any government services taxes, customs, duties, licenses, permits, bonds or any other fees. Only the equipment and services specifically outlined in the pricing table are included.

**NOTE 6:** InVeris certifies the quoted prices do not include any direct or indirect commissions to any agent, representative or consultant.

**NOTE 7:** All products, documentation, manuals, training, training materials, etc. will be provided in US English only. No translations have been priced and are not included.

**NOTE 8:** For items shipped outside of the continental United States, U.S. Federal licensing rules will apply. The license procurement process requires approximately 4 to 6 months to process. InVeris will not be liable for any delays in delivery due to licensing related issues (if applicable).

**NOTE 9:** Import & Export Laws: All international orders shall be subject to the Import & Export law of the USA and shall be included in the contract, if applicable.

**NOTE 10:** End User Certificate: This product may only be sold to an authorized entity that must be licensed to receive such equipment. The order must be accompanied with an End User Certificate and must be listed on the license application.

**NOTE 11:** Pricing does not include any special markings or certifications. If markings or certifications must be provided, a price can be provided upon request and further specifications.

**NOTE 12:** Pricing does not include and assumes no Offset obligation.

**NOTE 13:** Translations: All products, materials, training, etc. will be provided in US English only. No translations are included in this offer.

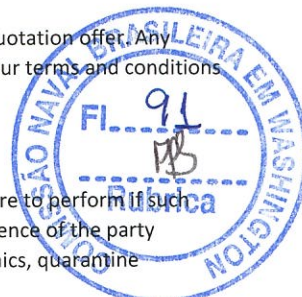
**NOTE 14:** COVID-19: Supplier (InVeris) shall not be liable to Purchaser if and for so long as it is unable to deliver because Supplier's (InVeris') production is suspended, or it cannot obtain necessary materials, or it cannot make delivery arrangements, due to the COVID-19 pandemic.

**DELIVERY:** Delivery on all items is 90 - 180 days after receipt and acceptance of order; receipt End User Certificate, and any required United States State Dept. or Bureau of Alcohol, Tobacco, Firearms and Explosives (ATF) licensing, whichever occurs last, unless otherwise noted.

**VALIDITY:** 90 Days

**CONTRACTOR:** InVeris Training Solutions (InVeris)  
296 Brogdon Road  
Suwanee, GA 30024  
Tel: 678-288-1090  
Fax: 678-288-1515

**PAYMENT TERMS:** 100% NET 30 Days  
Payment address: InVeris Training Solutions, Inc.  
296 Brogdon Road  
Suwanee, GA 30024



**TERMS AND CONDITIONS:**

InVeris International Terms and Conditions [IVTS-INT-003-REV12-04-11-2022] shall apply to this quotation offer. Any deviations must be mutually agreed upon in writing and may result in a price increase. A copy of our terms and conditions can be provided upon request.

**COVID-19 FORCE MAJEURE CLAUSE UPDATE:**

Neither party shall be in default of its obligations under this Agreement by reason of delay or failure to perform if such delay or failure arises out of causes beyond the reasonable control and without the fault or negligence of the party including, but not restricted to, acts of God, acts of governments, fires, floods, epidemics, pandemics, quarantine restrictions, terrorism, war, labor unrest and unusually severe weather ("Excusable Delay").

The party experiencing the Excusable Delay shall give prompt written notice to the other party upon such party becoming aware of any circumstance or event which may reasonably be anticipated to cause or constitute an Excusable Delay as described herein. Such notice shall contain a description of the delay and of the affected portion of the Work. In the event that InVeris is the party experiencing the Excusable Delay, InVeris, in its discretion, may delay delivery, cancel delivery, make price adjustments and/or allocate delivery among customers as necessary due to such unexpected event and during the period of such Excusable Delay. If the Excusable Delay continues for a period of 90 days, the party not experiencing the Excusable Delay may terminate this Agreement with no cost or liabilities accruing to either party.

**PLEASE SUBMIT PURCHASE ORDERS TO:**

**EMAIL:** [ITS-ContractsMailUsers@inveristraining.com](mailto:ITS-ContractsMailUsers@inveristraining.com)

**FAX:** 678.288.1515

**MAIL:** Attn: Contracts Dept.

InVeris Training Solutions, Inc.  
296 Brogdon Road  
Suwanee, GA 30024

**VENDOR INFO:**

**InVeris Training Solutions, Inc.**  
**Contract Administration Source:**  
**Business Size:** Large  
**CAGE Code:** 087W6  
**TIN:** 58-2272995

**InVeris POC:**

**InVeris POC:**

**Johnathan Ayala**  
MIL and LE Virtual Sales and Training  
**InVeris Training Solutions, Inc.**  
296 Brogdon Road  
Suwanee, GA 30024  
+1 470.266.6929  
[johnathan.ayala@inveristraining.com](mailto:johnathan.ayala@inveristraining.com)

**PREPARED BY:**

Amber Carroll  
Proposal Coordinator

**USE & DISCLOSURE OF DATA:**

Any and all information and data contained herein is the property of InVeris Training Solutions (InVeris); and shall not for any reason, whether tangible or intangible, be disclosed, duplicated, or used, in whole or in part, for any reason other than to evaluate this proposal. If, however, a contract is awarded to InVeris as a result of, or in connection with, the submission of this proposal, the recipient (Buyer) shall have the right to duplicate, use, or disclose the information and data contained herein to the extent provided in the resulting contract. These restrictions do not limit Buyer's right to use information or if it is obtained from another, legitimate source without restriction.

**DESTINATION CONTROL STATEMENT:**

This document contains Technical Data that is subject to the Export Administration Regulations (EAR99). Diversion contrary to U.S. Law is prohibited.

**END USER CERTIFICATE:**

This product may only be sold to an authorized entity that must be authorized to receive such equipment. The order must be accompanied with an End User Certificate and the end user must be listed on the purchase order/contract.



MARINHA DO BRASIL



COMANDO DO MATERIAL DE FUZILEIROS NAVAIS

PARECER TÉCNICO FUNDAMENTADO

Assunto: Aquisição de Material no Exterior

Referência: Portaria GM-MD nº 5.175/2021.

**1. PROPÓSITO**


Formalizar a não existência de fornecedor no Brasil de sobressalentes para os Simuladores de Armamento Leve Indoor - Meggitt.

**2. ANÁLISE**

Os itens que fazem parte do processo de obtenção estão relacionados na tabela 1.

Tabela 1 - relação de itens

Part	Descrição	QTD
1002956-2	ADHESIVE LOCTITE 680	02
1025333-04	PCB ASSY, BLUE STANP	04
1021965	BUSHING O`RING	22
1026526	GLAND, O`RING,BONDED	03
1024460	GRIP PLUG ASSEMBLY BLUEFIRE SRS	01
1004852-50	LASER ASSY, PLM 51 3.3V	01
1034670	MOTHERBOARD	03
1005427	O`RING	160
1008883	O`RING	160
1022988	O`RING	03
1022985	O`RING	03
1022085	O`RING 3mm x 1,5mm	16
1015425	PISTON ASSY, AIR CYLINDER C8/M4	10

1026410	REGULATOR SUBASSEMBLY, COMBINED BLUEFIRE	75	
1025118	SEAL, WEAPON INTERFACE, BLUEFIRE MAGAZINE	40	
1026039	WASHER RUBBER	03	
1001050	BATTERY ASSY	01	
1024459	BATTERY ASSEMBLY, BLUEFIRE SRS	58	
1021506	DETENT, SAFETY	01	
1019966-03	PCB ASSY, RTP+ (ESDS)	02	

Em cumprimento ao disposto no § 5º, do art. 4º, da Portaria GM-MD nº 5.175/2021, a Gerência de Armas e Optrônicos constatou que não há oferta de sobressalentes para os Simuladores de Armamento Leve Indoor - Meggitt, por empresas brasileiras, por tratar-se de material exclusivo da empresa INVERIS. A InVeris Training Solutions, Inc. (IVTS) (anteriormente chamada de Meggitt Training Systems) é o único fabricante dos Simuladores de armas e peças de reposição das linhas de produtos “Meggitt Parts”, “FATS®” e “BLUEFIRE®” com marca registrada em Suwanee, Geórgia. Os Simuladores Virtuais da IVTS são os únicos simuladores do mercado projetados para usar seus armamentos sem fio FATS® BLUEFIRE® e armas controladas pelo sistema FATS® (com fio). Destaca-se que a IVTS é a única empresa de simulação que fabrica, vende e distribui sobressalentes Meggitt, FATS, Bluefire armas e peças de reposição para simuladores FATS e armas Bluefire associadas. Além disso, o fornecedor estrangeiro foi contatado e manifestou a não existência de representante legal no Brasil, não possuindo ou tendo a intenção de constituir fornecedores autorizados no Brasil, conforme a carta de exclusividade apresentada pela empresa. Dessa forma, justifica-se a aquisição do material no exterior.

Na indisponibilidade de fornecedor nacional ou outro fornecedor no mercado exterior, a contratação em tela se enquadra no §5º do Art. 4º, da Portaria GM-MD nº 5.175/2021, por se tratar de aquisição de material no exterior de fornecedor exclusivo.

#### 4. CONCLUSÃO

Diante do exposto, e tendo em vista que os itens cotados são muito específicos, de baixa demanda no mercado nacional, que não há fornecedores nacionais de sobressalentes para os Simuladores de Armamento Leve Indoor - MEGGITT, por serem itens fornecidos exclusivamente pela empresa INVERIS, justifica-se a aquisição do material no exterior, com fulcro no art. 4º §5º do Anexo I da Portaria GM- MD nº 5.175, de 15 de dezembro de 2021.

Rio de Janeiro, RJ, 25 de outubro de 2022

CARLOS ALBERTO FARAGE DE LYRA JUNIOR:05418970712

Assinado de forma digital por  
CARLOS ALBERTO FARAGE DE LYRA  
JUNIOR:05418970712  
Dados: 2022.10.25 09:14:42 -03'00'

CARLOS ALBERTO FARAGE DE LYRA JUNIOR  
Capitão de Corveta (FN)  
Gerente de Armas e Optrônicos

**ATO DE APROVAÇÃO**

Aprovo a aquisição do material supramencionado no exterior.

Rio de Janeiro, RJ, 25 de outubro de 2022



ROGERIO RAMOS Assinado de forma digital  
LAGE:8438567770 por ROGERIO RAMOS  
0 LAGE:8438567770  
Dados: 2022.10.25 16:12:34  
-03'00'

**ROGÉRIO RAMOS LAGE**  
Vice-Almirante (FN)  
Comandante

Zimbra

raphael.benicio@marinha.mil.br

**FW: RFQ Q2022-7047 / QUOTE # 23979-22-AMM Rev1 - Brazilian Naval Commission**



**De :** Ayala, Johnathan  
<Johnathan.Ayala@inveristraining.com>

ter., 15 de nov. de 2022 12:15

**Assunto :** FW: RFQ Q2022-7047 / QUOTE # 23979-22-AMM  
Rev1 - Brazilian Naval Commission

**Para :** Raphael <raphael.benicio@marinha.mil.br>

**Cc :** fernanda.ricardo <fernanda.ricardo@marinha.mil.br>

5 anexos

Raphael and Fernanda,

Please see the below email and attachments with the documents and answers requested.  
Let me know if you need anything else.

Sincerely,

**Johnathan Ayala**

Domestic & International Military Virtual Sales

Federal Firearms Instructor

**InVeris Training Solutions (Formerly Meggitt Training Systems)**

296 Brogdon Road  
Suwanee, GA 30024  
USA

Fax: +1 678 288 1518  
Cell: +1 470-266-6929  
InVerisTraining.com



**From:** Bentley, Mark <Mark.Bentley@inveristraining.com>

**Sent:** Tuesday, November 15, 2022 11:32 AM

**To:** Ayala, Johnathan <Johnathan.Ayala@inveristraining.com>

**Subject:** RE: RFQ Q2022-7047 / QUOTE # 23979-22-AMM Rev1 - Brazilian Naval  
Commission

Jay,

To their requirements:

I - Complete identification of the company, with full address, e-mails and telephone numbers for contact;

- InVeris Training Solutions Inc.

296 Brogdon Road  
Suwanee, GA 30024 USA  
Attn: Director of Contracts  
[ITS-ContractsMailUsers@inveristraining.com](mailto:ITS-ContractsMailUsers@inveristraining.com)  
+1 678 288 1100



II - Copy of the certificate of incorporation of the company;

- Attached incorporation record

III - Authorization document issued by the Government for the exercise of the tendered object;

- Attached US Dept. of State (DDTC) Manufacturer and Exporter Statement for defense articles and services

VI - Company tax identification number;

- 58-2272995

V - Valid Liability Insurance Certificate (proof of insurance).

- Attached evidence of coverage

Best regards,

**Mark Bentley, CCMAP**

Senior International Commercial Manager  
InVeris Training Solutions

296 Brogdon Road  
Suwanee, GA 30024  
USA

Tel: +1 678 288 1302  
Fax: +1 678 288 1520  
Mobile: +1 770 598 5693  
[mark.bentley@InVerisTraining.com](mailto:mark.bentley@InVerisTraining.com)  
[InVerisTraining.com](http://InVerisTraining.com)



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 **Meggitt Training Systems Inc.-DE-Amendment (Change of Name to Inveris).pdf**  
499 KB

 **Registration Letter M42903 July 27 2022\_Redacted.pdf**  
232 KB

 **InVeris Evidence of Coverage.pdf**  
56 KB

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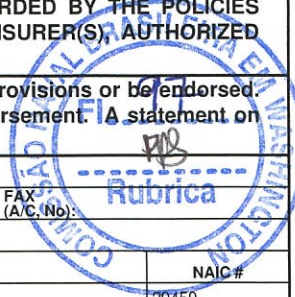
# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
07/07/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Marsh Risk & Insurance Services CA License #0437153 633 W. Fifth Street, Suite 1200 Los Angeles, CA 90071  CN102396639-ITS-DBA-21-22	<b>CONTACT NAME:</b> <b>PHONE (A/C, No, Ext):</b> <b>E-MAIL ADDRESS:</b>	<b>FAX (A/C, No):</b> <b>NAIC #</b>
	<b>INSURER(S) AFFORDING COVERAGE</b>	
<b>INSURED</b> InVeris Training Solutions, Inc. 296 Brogdon Road Suwanee, GA 30024	<b>INSURER A :</b> Twin City Fire Insurance Company 29459	
	<b>INSURER B :</b> Hartford Casualty Insurance Company 29424	
	<b>INSURER C :</b> Hartford Fire Insurance Company 19682	
	<b>INSURER D :</b>	
	<b>INSURER E :</b>	
	<b>INSURER F :</b>	



**COVERAGES**                      **CERTIFICATE NUMBER:** CLE-006586735-26                      **REVISION NUMBER:** 21

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	<input checked="" type="checkbox"/> <b>COMMERCIAL GENERAL LIABILITY</b> <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			10 ECS OF8660	06/30/2022	06/30/2023	EACH OCCURRENCE	\$ 1,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 1,000,000
							MED EXP (Any one person)	\$
							PERSONAL & ADV INJURY	\$ 1,000,000
							GENERAL AGGREGATE	\$ 2,000,000
							PRODUCTS - COMP/OP AGG	\$ 2,000,000
							SIR:	\$ 100,000
	<input checked="" type="checkbox"/> <b>AUTOMOBILE LIABILITY</b> <input checked="" type="checkbox"/> ANY AUTO <input checked="" type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY			10 UEN DH3533	06/30/2022	06/30/2023	COMBINED SINGLE LIMIT (Ea accident)	\$ 1,000,000
							BODILY INJURY (Per person)	\$
							BODILY INJURY (Per accident)	\$
							PROPERTY DAMAGE (Per accident)	\$
								\$
A	<input checked="" type="checkbox"/> <b>UMBRELLA LIAB</b> <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> <b>EXCESS LIAB</b> <input type="checkbox"/> CLAIMS-MADE  DED    RETENTION \$			10 XS ON1981	06/30/2022	06/30/2023	EACH OCCURRENCE	\$ 4,000,000
							AGGREGATE	\$ 4,000,000
								\$
C	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below			10 WE AG5LWL	06/30/2022	06/30/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT	\$ 1,000,000
							E.L. DISEASE - EA EMPLOYEE	\$ 1,000,000
							E.L. DISEASE - POLICY LIMIT	\$ 1,000,000
C	Defense Base Act			10 CPG DF5458	06/30/2022	06/30/2023	Limit See Acord 101	1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Evidence of Insurance

### CERTIFICATE HOLDER

InVeris Training Solutions  
296 Brogdon Road  
Suwanee, GA 30024

### CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

*Marsh Risk & Insurance Services*

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