

BRAZILIAN NAVAL COMMISSION
5130 MacArthur Blvd. N.W.
Washington, D.C. 20016-3316

INVITATION FOR SEALED BID (IFSB)

IFSB N° 02/18

FOR THE PROCUREMENT OF:

Acquisition of medical supply; audio, video and photo equipments; maneuvering and patrolling equipments and machinery and equipment, for use of the Command of Material of the Brazilian Marine Corps (Brazilian Navy).

BRAZILIAN NAVAL COMMISSION

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IFSB N° 02/18

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INVITATION FOR SEALED BID N° 02/18

(THIS IS NOT AN ORDER)

As authorized by the President of the Brazilian Naval Commission (BNC), I, CDR Carlos Eduardo Leitzke Palhares, President of the Bidding Commission, with offices at 5130 MacArthur Blvd. N.W., Washington, D.C., 20016-3316, hereby announce to the recipients of this Invitation for Sealed Bid (IFSB), the commencement of the process of inviting, receiving, and evaluating the sealed responses (the "Bid (s)") to this IFSB, as described herein. Please read all documents attached to this IFSB, including the Bid Procedures and Contract Terms and Condition to ensure that you comply with the bidding process.

1. IFSB N° 02/18

2. DATE OF ISSUANCE OF THIS IFSB: 02/01/18

3. BID MUST BE ADDRESSED TO: BRAZILIAN NAVAL COMMISSION
Attention: President of the Bidding Commission
IFSB N° 02/18
Email: cnbw.bid@marinha.mil.br

4. OBJECT:

BNC'S REFERENCE	NSN	QTY	DESCRIPTION
PE 31000-2017-50027	8460014711035	210 EA	TL 500i MILITARY TRUNK LOCKER
PE 31000-2017-50034	8145015314696	60 EA	SHIPPING AND STORAGE CONTAINER, MISCELLANEOUS EQUIPMENT
PE 31000-2017-50037	7110015599642	20 EA	DOUBLE DUTY FIELD DESK
PE 31000-2017-50045	6532016277888	400 EA	HPMK BLANKET, HEAT FLECTIVE SHELL
PE 31000-2017-51583	6530015049051	150 EA	LITTER, FOLDING, RIGID POLE
PE 31000-2017-51635	5825016310398	60 EA	NAVIGATION SET,SATELLITE SIGNALS
PE 31000-2018-50001	6510015623325	600 EA	BANDAGE,GAUZE,IMPREGNATED
PE 31000-2018-50002	6515015217976	600 EA	TOURNIQUET, NONPNEUMATIC, COMBAT APPLICATION - BLK

OBS: Bidders should make their price proposals, per item. Bidders are not required to BID on all items. More than one bidder may be a winner for one or more items.

5. DEADLINE FOR SUBMITTAL OF BIDS: Sealed bids for the supply of the object of this IFSB must be received at the e-mail (cnbw.bid@marinha.mil.br) specified in item 3 above, on the following date: **February 09, 2017** (See Section 1.0, 2nd, step).

6. FOR ADDITIONAL INFORMATION regarding this IFSB, please forward your written inquiry to the Ms. Etna Cavalcante or LCDR Ana Garcia at the following email addresses: etna@marinha.mil.br and ana.garcia@marinha.mil.br.

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BID PROCEDURES

SECTION 1.0 - SCHEDULE FOR BID RECEIPT AND EVALUATION

STEP	DATE	TIME	EVENT
1 st	02/01/18	All day	Bid requests sent.
2 nd	02/09/18	All day	Latest date for submitting Bids containing two attachments: "Qualification Documents" and "Price Proposal" for IFSB N° 02/18. Please send the attachments for "Qualification" separated from the "Price Proposal". Bids must be addressed to email: cnbw.bid@marinha.mil.br
3 rd	02/12/18	08:00am	The BNC's Bidding Commission opens qualification and price proposal attachments for IFSB N° 02/18 .
4 th	TBA	3:30pm	President of the BNC Bidding announces the name of companies qualified and the winner. The winner shall be the company with the lowest price, according to Section 6.4.
5 th	Until TBA		Signature of the Purchase Order



SECTION 2.0 - GOVERNING LAW

The present IFSB is issued in accordance with Articles 3 and 123 of the Law N° 8.666/93 of the Federative Republic of Brazil and the dispositions herein:

- (i) The bidding process and any disputes arising there under shall be governed by the applicable laws, rules and regulations of the Federative Republic of Brazil, and, if further guidance is necessary, by principles of the laws of Brazil;
- (ii) The United States District Court of Washington, D.C., shall be the court in which any action or proceedings that might arise in connection with the bidding process must be filed and adjudicated; and
- (iii) In the event a contract is entered between BNC and a Bidder, the formation and performance of such contract shall be governed by the provisions of that contract, including its governing laws' provisions.

SECTION 3.0 - PRICE

- 3.1 The price shall be informed by item, unit value and total.
- 3.2 The prices offered for the object of this Bid, must be firm fixed, considering delivery at Sterling, VA 20166, and valid for at least 90 days from the date specified on the 2nd step of section 1.0.
- 3.4 All taxes, stamps, insurance, consular charges and any other duties, fees or charges levied by the local authorities shall be Seller's responsibility.

SECTION 4.0 – BIDS

- 4.1 The Bid must consist of **two different email attachments**:
 - **First Attachment:** This attachment contains the **qualification documents**:
 - 1- Company's License to operate;
 - 2- Company's EID (Employer Identification Number);
 - **Second Attachment:** This attachment contains the **Price Proposal** – The price should be in USD, per item.Bidder must prepare his price proposal considering delivery at:

Karpeles Freight Services
Att.: James Murphy
44970 Falcon Place
Sterling, VA 20166

- **The product must be delivered up to ten (10) days.**

- 4.2 **The Bid must be delivered to the email: cnbw.bid@marinha.mil.br.**
- 4.3 Bid shall only be accepted for evaluation if received at the BNC's email (above), **no later than the date specified on 2nd step of Section 1.0 (until February 9th, 2017).** Bid received after the deadline shall be definitely disqualified by BNC.
- 4.4 Bids may be withdrawn by written notice, signed by the Bidder, and received by the BNC at any time before the signing of a Purchase Order.
- 4.5 Any Bid must be presented in accordance with the provisions established in this IFSB, including the Bid Procedures and all attachments hereto. The Bid must contain a complete and accurate response to each instruction included in the IFSB. BNC is entitled to refuse any Bid that fails to contain in the proper form all information required, contain information that the BNC determines to be incomplete, inaccurate, distorted or potentially misleading, or fails to demonstrate in the exclusive judgment of the BNC that the Bidder is qualified. The submittal of a Bid in a form other than the established in this IFSB, including the Bid procedures and all attachments hereto, or

quoting prices in any currency other than U.S. dollars, shall be reason for disqualification, upon the occurrence of which the BNC shall be entitled to reject the Bid. The Bidding Commission reserves the right to disqualify, without explanation, any Bid not complying with one or more of the requirements established in this IFSB, in which event, the Bidding Commission shall send to the disqualified Bidder a Notice of Non-Acceptance.

- 4.6 After a Bidder submits his Bid, the Bidding Commission shall not accept any additional information from that Bidder, unless the Bidding Commission specifically requests such information in the circumstances set forth in Section 6.1. However, by submitting a Bid, a Bidder agrees that, if after submitting his Bid he discovers that the Bid contained any inaccurate, materially erroneous, or otherwise misleading information, the Bidder shall promptly notify the BNC by email of the existence of such incorrect information. The Bidding Commission reserves the right upon receipt of such notification to disqualify a Bid, in which event the Bidding Commission shall send to the Bidder a Notice of Non-Acceptance.

SECTION 5.0 – CONTRACT TERMS AND CONDITIONS:

- 5.1 In the event of the signing of a Purchase Order between BNC and the Bidder awarded, it shall be under the terms and conditions provided in Annex A “Draft of Purchase Order” of this IFSB. Therefore, it is extremely important that the Bidder specify his questions or requirements for small changes to the Purchase Order when he submits his Bid.

SECTION 6.0 - EVALUATION AND RANKING OF QUALIFIED BIDS

- 6.1 Upon receiving the Bids, the Bidding Commission opens each Bidder's Qualification Attachment. The Bidding Commission will analyze the documentation submitted by Bidders for “IFSB N° 02/18”.
- 6.2 The Bidders that submitted all the required qualification documents and any other document requested by the Bidding Commission are qualified to proceed to the next step, the opening of Price Attachments.
- 6.3 The Bidding Commission shall examine and compare the prices quoted by all qualified Bidders.
- 6.4 The company offering the lowest price for each item will be awarded a purchase order for that specific item so that more than one bidder can win different items.

SECTION 7.0 - EVENTS PRECEDING EXECUTION OF A CONTRACT

- 7.1 After inviting the winner of this Bid to enter into purchase order negotiation for the supply of the object of this IFSB, and prior to the execution of such purchase order, the BNC has the right to request from that Bidder any additional information or documents it deems necessary. The BNC reserves the right to disqualify the winner Bidder if he fails to promptly and fully comply with such requests.
- 7.2 Neither the issuance of an invitation to enter into negotiations, or the conduct of negotiations with a Bidder commits the BNC to award a purchase order to that Bidder, and further, the BNC reserves the right, at any time, to withdraw without explanation from such negotiation. In that event, the BNC may invite the next ranked Bidder to enter into negotiation for the same contract, or issue a new IFSB for the same item.
- 7.3 The Bidder invited to enter into negotiations for the contract must immediately notify the Bidding Commission, before the execution of the purchase order of any material adverse change in the ability of the Bidder to perform the proposed contract, including but not limited to:
- (i) Filings for insolvency or bankruptcy under applicable Federal or State laws; and
 - (ii) Loss of key management or key personnel.

- 7.4 Failure by the Bidder to comply with any of the conditions stated herein, or if the BNC finds any reason to doubt that the Bidder did not provide completely accurate information in his Bid, shall be cause for the Bidding Commission to reject that Bid, and to invite the next ranked Bidder to enter into negotiations for the execution of a contract.

SECTION 8.0 - US GOVERNMENT EXPORT LICENSE

- 8.1 The Supplier must be responsible for obtaining the necessary export license, ECCN and schedule "B" number. The Navy shall provide the Supplier with "End Use Certificate", if necessary.
- 8.2 The ITAR-International Traffic and Arms Regulation, under its section 122.1, requires that any person who engages in the United States in the business of either manufacturing or exporting of defense articles must register with the Office of Defense Trade Controls. If the object of this Bid is "ITAR controlled", then Bidders must provide proof of registration.


SECTION 9.0 – PAYMENTS

- 9.1 All and any payments originated from the fulfillment of a contracted item shall be made following the schedule established in the purchase order.


SECTION 10.0 - MISCELLANEOUS PROVISIONS

- 10.1 No Purchase Order shall be signed until the Brazilian Government has budgeted the amount required for the contract price.
- 10.2 No financial compensation shall be paid for any expenses incurred by Bidders for the preparation and submittal of their bids, and the BNC shall not pay any expenses incurred by Bidders that enter into contract negotiation for the object of this IFSB.
- 10.3 All written material submitted by Bidders are considered of Public Domain.

Washington, DC, February 01, 2018.


Carlos Eduardo Litzke Palhares
Commander, Brazilian Navy
President of the Bidding Commission

Annex A – Draft of the Purchase Order

	BRAZILIAN NAVAL COMMISSION IN WASHINGTON 5130 MacArthur BLVD., N.W. - Washington, DC 20016-3344 Telephone: (202) 244-3950 Fax: (202) 364-7173	Page 1 of 3
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Purchase Order P2018-

XXX

This Purchase Order is governed by the BNC Terms & Conditions (available at www.cnbw.mar.mil.br/po_terms). This Purchase Order is not valid without acknowledgment with printed name. Product will be exported to Brazil within one year of receipt. If you have any question regarding this Order, please contact Ms. Etna Cavalcante, ext.: 341.

Packing List must state SHELF LIFE, if applicable, and must be placed outside of any box.
If shipping is originated from inside the United States and shipping address indicates a United States address, please follow the Shipping Instructions below, otherwise see attachment.
If you company has changed bank details recently, please, update this by sending us your complete bank and wire transfer's information at the time of PO's approval.

Shipping Instructions:

For boxes less than 100 lbs, ship via your preferred carrier prepaid adding correspondent freight charges to the invoice. For boxes more than 100 lbs, contact our freight forward Karpeles Freight Services, Mr. James Murphy, located at 44970 Falcon Place, Sterling, VA 20166; tel. (571) 992-2935. For boxes over 5000 lbs or any additional request, please contact BNC Shipping Coordinator Mr. Rodrigo Marchesini at extension 334 or Marchesini@marinha.mil.br.

Additional Information:

- a) When you receive more than one purchase order, please, ship each one separately;
- b) Please, provide us with the Shipping Tracking Number information as soon as possible;
- c) Place a copy of the Packing List outside the box;
- d) In accordance with the Brazilian customs rules and regulations as well as international requirements, all dangerous goods must be accompanied by the 16 section Material Safety Data Sheet (MSDS) including transportation information. All packages must be properly marked and labeled as per either IATA Dangerous Goods Regulations or IMDG Code. Additionally, in the case of shipping lithium metal and lithium ion batteries, suppliers must send freight to BNC's freight forwarder in compliance with IATA DG Regulations, including packing instructions.
- e) In accordance with Brazilian Agriculture Ministry rules and regulations as well as international requirements, all wooden packages must visibly show the International Treatment Mark, showing the International Plant Protection Convention (IPPC) logo as well as indicating country of origin (XX), single number provided by firm in charge of fumigating all wood being used (OOOO), and the fumigation method (YY - HT for Heated Treatment or MB - Methyl bromide). It is also necessary to send us a document in order to certify that the package is properly treated.
- f) Each party of this contract (Seller and Buyer) will be in charge of its own banking fees.
- g) Mail invoice to BNC or e-mail it to cnbw.invoice@marinha.mil.br.


Along with your acknowledgment, please inform the following:

- 1) Whether the material is subject to an Export License. According to this contract's Terms and Conditions, based on the INCOTERMS 2010, the Seller must obtain, at his own risk and expense, any export license or other official authorization and carry out, where applicable, all customs formalities necessary for the export of the goods. Upon request, Buyer will provide to the Seller an End-User Certificate (EUC). Items should not be delivered until the Export License had been granted.
- 2) ECCN (Export Control Classification Number) and Schedule B Number, according with the Code of Federal Regulation Commerce and Foreign Trade, paragraph 758.1 (b)(5) and 758.3(c).



<u>Marking Instructions:</u> Brazilian Naval Commission in Washington Purchase Order No. <u>Shipping Address:</u> Karpeles Freight Services 44970 Falcon Place – Suite 300 Sterling, VA 20166	<u>Terms of Delivery and Payment:</u> Terms of Delivery: FCA – Sterling, VA Terms of Payment: Net-30-Days Freight: Your Reference:
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Annex A – Draft of the Purchase Order

	BRAZILIAN NAVAL COMMISSION IN WASHINGTON 5130 MacArthur BLVD., N.W. - Washington, DC 20016-3344 Telephone: (202) 244-3950 Fax: (202) 364-7173	Page 2 of 3
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Purchase Order P2018-

List of item in this order

BNC'S REFERENCE	NSN	PN CODEMP	QTY	DESCRIPTION
PE31000				
PE31000				



Annex A – Draft of the Purchase Order

	<p>BRAZILIAN NAVAL COMMISSION IN WASHINGTON 5130 MacArthur BLVD., N.W. - Washington, DC 20016-3344 Telephone: (202) 244-3950 Fax: (202) 364-7173</p>	<p>Page 3 of 3</p>
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Total Order: USD

The Brazilian Naval Commission is a Military Office of the Brazilian Navy in the United States and it is Tax Exempt nationwide on purchases over USD 500.00. A copy of the Tax Exempt Card may be provided on paper or electronic format upon request.

APPROVED BY:

 Renato Etcheverría
 Head of the Purchasing Division

 Carlos Eduardo Leitzke PALHARES
 Head of Purchasing Department

 Décio Maia de Sales
 President

ACCEPTED BY: (Please sign and return one copy)

Export License required: Yes No

Date ____/____/____

 Nome da Empresa



<p>As an effort to expedite payments, we are updating our files. Please provide your banking information for wire transfer.</p>	
Bank:	
Account No.:	
Beneficiary Name	
ABA:	
SWIFT:	